



Gary M. Beard, CPL began his career in the oil & gas industry in 1978 as a field landman. He is currently President of Natural Resource Development, LLC based in Oklahoma City, OK. Since 2005 he has been an author, senior instructor and editor for the Petroleum Landman School, LLC and is a board member of The Institute of Energy Management, LLC based in Oklahoma City. Over the past 37 years he has served in various capacities from independent field landman in twelve states to Vice President of Land at PetraTex Resources in Dallas, TX and Esenjay Exploration in Corpus Christi, TX.

Mr. Beard is also an instructor for AAPL presenting topics which include Wills and Heirship Issues, Held by Production Essentials and Microsoft Excel for the Landman. He is passionate about the learning experience and a firm believer in the continuing education process. Because of his appreciation for those who helped him along his career path, he is driven to be a mentor.

Gary attended Phillips University in Enid, Oklahoma where he played baseball. He is a Viet Nam era veteran of the U.S. Air Force following which he graduated from the University of Central Oklahoma in 1975. He is a member of the AAPL and the OCAPL and is a past member of local APLs in Dallas, Fort Worth, Amarillo, Corpus Christi and Bakersfield as well as the IRWA.