Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Department of the Treasury

Do not enter social security numbers on this form as it may be made public.

Open to Public

_	rnai Revenu				1990 for instructions					_	ecuo	
_			dar year, or tax year beginning			023, and end		06/30		, 20 24		
В	Check if a	pplicable:	C Name of organization AMERIC	AN ASS	SOCIATION OF PROF	ESSIONAL L	ANDM	EN, INC.	D Emplo	yer identifica		mber
	Address c	hange	Doing business as							75-09755	00	
	Name cha	ınge	Number and street (or P.O. box i	if mail is r	not delivered to street add	dress)	Room	/suite	E Teleph	one number		
	Initial retur	rn	800 FOURNIER STREET							(817) 847-7	7700	
	Final return	n/terminated	City or town, state or province, o	ountry, a	nd ZIP or foreign postal o	ode						
	Amended	return	FORT WORTH, TX 76102						G Gross	receipts \$	9,5	18,839
	Applicatio	n pending	F Name and address of principal of	ficer: LE	E'ANN CALLIHAN			H(a) Is this a grou	up return fo	r subordinates? [Yes	✓ No
			SAME AS C ABOVE					H(b) Are all su	bordinate	es included? [Yes	No
ī	Tax-exem	pt status:	501(c)(3) v 501(c) (6) (insert no.))(1) or 527	7	If "No," at	tach a lis	st. See instruc	tions.	
J	Website:	WWW.LA	NDMAN.ORG					H(c) Group ex	emption	number		
K	Form of or	ganization:	Corporation Trust Associa	ation	Other	L Year of for	mation:	1987	M State	of legal domic	ile:	TX
	art I	Summa										
			cribe the organization's miss	sion or	most significant act	ivities: MISS	SION IS	S TO PROMO	OTF TH	F HIGHEST		
ø			OS OF PERFORMANCE FOR A)
ũ	-		CAL STEWARDSHIP OF ENERG			710 1711 102 11			TE LITE			
ž	-		box if the organization of		nuod ite operatione	or disposo	of m	oro than 25	0/2 of its	e not accot		
Activities & Governance	1		voting members of the gove						1 1	זוכו מסספו	S.	45
Ğ			•	_	• •	,			3			
စ္တ	1		independent voting membe		0 , 1	•	,		4			45
ij	1		per of individuals employed i						5			29
듕	1		per of volunteers (estimate if						6			45
ď	1		ated business revenue from						7a		19	96,269
	l d	Net unrelat	ted business taxable income	from F	orm 990-T, Part I, li	ne 11			7b			15,772
								Prior Year		Curre	nt Year	
ø			ons and grants (Part VIII, line					86	31,410		(93,847
ž	9 F	Program se	ervice revenue (Part VIII, line	2g)				2,77	79,915		3,40	06,321
Revenue	10 I	nvestment	income (Part VIII, column (A	A), lines	3, 4, and 7d)			98	35,483		1,08	88,401
Œ	11 (Other reve	nue (Part VIII, column (A), lin	es 5, 6	d, 8c, 9c, 10c, and 1	l1e)		1,81	16,529		1,7	50,975
	12 7	Total reven	ue-add lines 8 through 11 (must ec	ual Part VIII, column	(A), line 12)		6,44	13,337		6,30	39,544
			I similar amounts paid (Part						0			0
			aid to or for members (Part I		, ,,				0			0
(n			her compensation, employee					3.06	52,236		2.9	70,432
Expenses		•	al fundraising fees (Part IX, o		, , ,		_	-,-,-	0			0
Sen	1		aising expenses (Part IX, co									
$\overline{\Sigma}$	1		enses (Part IX, column (A), lir			<u>×</u>	_	3.41	15,205		3 10	97,628
			nses. Add lines 13–17 (must			 lina 25)			77,441			68,060
			ess expenses. Subtract line						4,104)			71,484
_ «		neveriue ie	ess expenses. Subtract line	10 110111	111116 12		Pogi	nning of Curre		End 4	of Year	1,404
Assets or A	00 7		o (Doub V. line 10)				Begi			Eliu		
SSe	20 7		s (Part X, line 16)						34,977			47,953
Fund	21 7		, ,						01,064			43,350
			or fund balances. Subtract	line 2 i	from line 20			38,83	33,913		41,70	04,603
	art II		re Block									
			, I declare that I have examined this e. Declaration of preparer (other than							ny knowledge	and be	liet, it is
	10, 0011001,	and complete	o. Declaration of property (exict that	i omoor,	io bassa sir ali linorinalisi	ii oi willon prop	aror ria	l I	, 0.			
٠.												
	gn	Signature	of officer					Date	•			
He	ere	LEANN C	ALLIHAN, EVP/COO									
		Type or pr	int name and title									
D-	nid	Print/Type	preparer's name	Prepar	er's signature		Date		Check [if PTIN		
		JEANET	ΓE VERRELLI	JEANE	77EVERRELLI		05/15	/2025	self-emp	oloyed P(007426	31
	eparer		ne FORVIS MAZARS, LLP	•				Firm's	EIN	44-016	60260	
US	se Only	Firm's add		AY SUIT	E 400, DALLAS, TX 7	5254		Phone		(972) 70		
Ma	v the IRS		this return with the preparer									No

Page 2 **Statement of Program Service Accomplishments** Part III Check if Schedule O contains a response or note to any line in this Part III . Briefly describe the organization's mission: AAPL'S MISSION IS TO PROMOTE THE HIGHEST STANDARDS OF PERFORMANCE FOR ALL LAND PROFESSIONALS, TO ADVANCE THEIR STATURE, AND TO ENCOURAGE SOUND AND ETHICAL STEWARDSHIP OF ENERGY AND MINERAL RESOURCES. Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O. Did the organization cease conducting, or make significant changes in how it conducts, any program ☐ Yes 🔽 No If "Yes," describe these changes on Schedule O. Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. including grants of \$ 4a (Code:) (Expenses \$) (Revenue \$ AAPL IS AN ORGANIZATION REPRESENTING MEN AND WOMEN ENGAGED IN LAND MATTERS. ITS PURPOSES ARE CARRIED OUT BY A MONTHLY MAGAZINE/JOURNAL WITH A DISTRIBUTION OF APPROXIMATELY 11,000 COPIES; IN EXCESS OF 64 EDUCATIONAL EVENTS, QUARTERLY BOARD MEETINGS AND AN ANNUAL MEETING/CONFERENCE. AAPL HAS APPROXIMATELY 11,000 MEMBERS 4b (Code:) (Expenses \$ including grants of \$ (Code: including grants of \$ 4d Other program services (Describe on Schedule O.) (Expenses \$ including grants of \$) (Revenue \$ 4e Total program service expenses 0

Form 990 (2023)

Part	V Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1		~
2	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions	2	~	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
	candidates for public office? If "Yes," complete Schedule C, Part I	3		~
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
	assessments, or similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III	5	~	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors			
	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
	"Yes," complete Schedule D, Part I	6		1
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		V
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"	-		
•	complete Schedule D, Part III	8		1
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a	-		ľ
3	custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or			
	debt negotiation services? If "Yes," complete Schedule D, Part IV	9		1
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments	9		-
10	or in quasi-endowments? If "Yes," complete Schedule D, Part V	40		
44		10		~
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X, as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"			
_	complete Schedule D, Part VI	11a	~	
b	Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		~
С	Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		~
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets			
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		~
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	~	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		~
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		~
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If			
	"Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	~	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		~
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		~
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
	fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		~
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or			
	for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		~
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other			
	assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		~
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			Ť
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions	17		~
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			Ť
.5	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		1
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?	10		-
19	If "Yes," complete Schedule G, Part III	10		.,
20-		19		V
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		· ·
b 21	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	20b		
4 1	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	04		
	domestic government on rate in, continue ty, line is in res, complete ochequie i, ratis ratio ii	21	l	~

Part	V Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		,
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	V	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		~
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
C	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24c		
d 25a	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If</i> "Yes," <i>complete Schedule L, Part I</i>	24d 25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>	26		~
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		_
28	Was the organization a party to a business transaction with one of the following parties? (See the Schedule L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions).			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i> "Yes," complete Schedule L, Part IV	28a		,
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		~
С	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If "Yes," complete Schedule L, Part IV	28c		,
29	Did the organization receive more than \$25,000 in noncash contributions? If "Yes," complete Schedule M	29		1
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> "Yes," <i>complete Schedule M</i>	30		~
31 32	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"	31		~
00	complete Schedule N, Part II	32		~
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	~	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	~	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	~	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2.	35b	~	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2 </i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		/
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O	38	\	
Part		-		
	Check if Schedule O contains a response or note to any line in this Part V			
	Estable words and the base of the 1900 to 1000		Yes	No
1a h	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 1a 40 Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b 0			
b C	Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable Let b 0 Did the organization comply with backup withholding rules for reportable payments to vendors and			
	reportable gaming (gambling) winnings to prize winners?	1c	٧	

Page **5**

Part	V Statements Regarding Other IRS Filings and Tax Compliance (continued)		Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return 2a 29			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? .	2b	~	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	~	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b	~	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,	١.		
L	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		~
b	If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		~
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		~
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		~
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods	_		
	and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	7b		
С	required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year	70		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
_ b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12			
a b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . 10b	-		
11	Section 501(c)(12) organizations. Enter:	-		
	Gross income from members or shareholders			
b	Gross income from other sources. (Do not net amounts due or paid to other sources	-		
	against amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
b	Note: See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which			
b	the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		_
b	If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation on Schedule O</i> .	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15	L	~
	If "Yes," see the instructions and file Form 4720, Schedule N.			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		~
	If "Yes," complete Form 4720, Schedule O.			
17	Section 501(c)(21) organizations. Did the trust, or any disqualified or other person, engage in any activities that would result in the imposition of an excise tax under section 4051, 4052, or 4052			
	that would result in the imposition of an excise tax under section 4951, 4952, or 4953?	17		
	If "Yes," complete Form 6069.			

Form 990 (2023) Page 6 Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. **Section A. Governing Body and Management** No 1a Enter the number of voting members of the governing body at the end of the tax year . . . 1a 45 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. **b** Enter the number of voting members included on line 1a, above, who are independent . 1b Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 ~ Did the organization delegate control over management duties customarily performed by or under the direct 3 supervision of officers, directors, trustees, or key employees to a management company or other person? . Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? . 5 6 V Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7a Are any governance decisions of the organization reserved to (or subject to approval by) members, 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O 9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code., Yes No **10a** Did the organization have local chapters, branches, or affiliates? 10a V If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a **b** Describe on Schedule O the process, if any, used by the organization to review this Form 990. **12a** Did the organization have a written conflict of interest policy? If "No," go to line 13 ~ 12a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b 1 Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 12c 13 13 ~ 14 14 1 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official 15a 15b 1 If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement 16a V b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the 16b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed NONE Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c) 18 (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ✓ Own website Another's website Upon request Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

State the name, address, and telephone number of the person who possesses the organization's books and records.

PAUL HARRISON, 800 FOURNIER STREET, FORT WORTH, TX 76102, (817) 847-7700

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Form 990 (2023) Page **7**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

See the instructions for the order in which to list the persons above.

☐ Check this box if neither the organization n	or any relate	a org	anız	zatic	on c	ompe	nsa	ited any current	officer, director,	or trustee.
				(C)					
(A)	(B)	(-1			sition			(D)	(E)	(F)
Name and title	Average hours per week	box, office	unles er an	ss pe	erson direct	e than of is both or/trust	n an tee)	Reportable compensation from the	Reportable compensation from related	Estimated amount of other compensation
	(list any hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/ 1099-MISC/ 1099-NEC)	organizations (W-2/ 1099-MISC/ 1099-NEC)	from the organization and related organizations
(1) GRETA ZEIMETZ	40.0									
AAPL EVP END: 2/24	4.0			~				334,902	0	34,121
(2) LE'ANN CALLIHAN	40.0									
EXECUTIVE VP & COO	4.0			~				284,740	0	50,056
(3) RUSSELL COHEN	40.0									
DIRECTOR OF GOVERNMENT AFFAIRS	0.0					~		157,998	0	21,173
(4) JENNIFER TAYLOR	40.0									
DIRECTOR OF BUSINESS DEVELOPMENT	0.0					~		136,496	0	28,427
(5) ANDREA SPENCER	40.0									
DIRECTOR OF COMMUNICATIONS	0.0					~		141,539	0	21,439
(6) PAUL HARRISON	40.0									
CFO	4.0			~				112,125	0	29,263
(7) AHMED SAADAT	40.0									
BUSINESS SYSTEMS ADMINISTRATOR	0.0					~		119,495	0	17,893
(8) TRACY FORD	40.0									
CONTROLLER	0.0					~		125,871	0	11,268
(9) BRIAN K. TOLSON JR. , CPL	5.0									
SECRETARY	0.0	~		~				0	0	0
(10) CARL CAMPBELL	5.0									
IMMEDIATE PAST PRESIDENT	0.0	~		~				0	0	0
(11) J. BROOKS YATES, CPL	5.0									
PRESIDENT	0.0	~		~				0	0	0
(12) JERRIS E. JOHNSON	2.0									
TREASURER	2.0	~		~				0	0	0
(13) NANCY MCCASKELL, CPL	5.0									
1ST VICE PRESIDENT	1.0	~		~				0	0	0
(14) R. DIRK VANDERPLOEGG, II	2.0									
3RD VICE PRESIDENT	1.0	~		~				0	0	0

Part VII Section A. Officers, Directors, 7	Trustees,	Key	Em	plo	yee	s, an	ıd F	lighest Compe	ensated	Emplo	yees (d	contin	ued,
					C)								
(A)	(B)	l			sition			(D)	(E)	,		(F)	
Name and title	Average					e than on is both		Reportable	Report		Estima	ted am	ount
	hours					tor/trus		compensation	compen		0	f other	
	per week (list any	악코	ng.	Ç	Key	en H	Fo	from the organization (W-2/	from re organizatio			pensation	on
	hours for	dire	i ii	Officer	er	ples	Former	1099-MISC/	1099-M	1ISC/	organ	ization	
	related organizations	ctor	ion		employee	/ee	~	1099-NEC)	1099-1	NEC)	related of	organiza	ations
	below	Individual trustee or director	늄		yee	m pe							
	dotted line)	66	Institutional trustee			Highest compensated employee							
						led							
(15) RODNEY L. BLACK, CPL	2.0												
2ND VICE PRESIDENT	1.0	~		~				0		0			0
(16) ADAM B. STELLAR, CPL	1.0												_
DIRECTOR	0.0	~						0		0			0
(17) ADAM SARVEY DIRECTOR	1.0							0		0			0
(18) ALEX GUITART, RPL	1.0	~						0		U			U
DIRECTOR	0.0	·						0		0			0
(19) ANDREW MCGHEE, CPL	1.0							0					
DIRECTOR	0.0	· /						0		0			0
(20) CHRISTIN L. FABER, RPL	1.0	<u> </u>											
DIRECTOR	0.0	·						0		0			0
(21) CHRISTINE J. TOUCHSTONE, CPL	1.0												
DIRECTOR	0.0	~						0		0			0
(22) DENTON SMITH, CPL	1.0												
DIRECTOR	0.0	~						0		0			0
(23) DEREK WHITING, RPL	1.0												
DIRECTOR	0.0	/						0		0			0
(24) IAN VESTAL	1.0												
DIRECTOR	0.0	~						0		0			0
(25) (SEE STATEMENT)													
1b Subtotal		٠						1,413,166		0		213	3,640
c Total from continuation sheets to Part								0		0			0
d Total (add lines 1b and 1c)								1,413,166	 - + (^1	00.000	-1	213	3,640
2 Total number of individuals (including but reportable compensation from the organi		a to tr	iose	e iisi	tea	above	e) w		e man \$1	00,000	OI		
Teportable compensation from the organi	ization							8				Yes	NI-
3 Did the organization list any former of	officar dir	octor	tru	icto	<u>م</u> ا	/OV 0	mnl	lovoo or highor	et compo	neatod		res	No
employee on line 1a? If "Yes," complete							прі	loyee, or riighes	st compe	iisaleu	3		~
4 For any individual listed on line 1a, is the							nna	 and other compe	nsation fr	om the	3		
organization and related organizations													
individual											4	~	
5 Did any person listed on line 1a receive of	or accrue c	ompe	nsa	tion	fro	m anv	/ un	related organiza	tion or inc	dividual			
for services rendered to the organization											5		~
Section B. Independent Contractors											1		
1 Complete this table for your five high													
compensation from the organization. Rep	ort comper	ISatio	1 101	rine	e ca	uenaa	rye ⊤		within th	e organ		s lax	year.
(A)							1	(B)		l	(C)		

(A) Name and business address	(B) Description of services	(C) Compensation
DIGITAL PRINTING LLC, 2276 VANTAGE ST., DALLAS, TX 75207	PRINTING	412,560
PERSONIFY, INC., P.O. BOX 735327, DALLAS, TX 75373	SOFTWARE ENHANCEMENT	138,104
LUTHER KING CAPITAL MANAGEMENT, 301 COMMERCE STREET, SUITE 1600, FORT WORTH, TX 76102	INVESTMENT SERVICES	133,182
2 Total number of independent contractors (including but not limited to received more than \$100,000 of compensation from the organization	those listed above) who	

Form 990 (2023) Part VIII Statement of Revenue

Part	: VIII						
		Check if Schedule O contains a respo	nse or note to an	y line in this Pa	ırt VIII		<u> </u>
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512–514
ts,	1a	Federated campaigns 1a					
ra Z	b	Membership dues 1b					
G É	С	Fundraising events 1c	_				
ifts ar /	d	Related organizations 1d					
a, E	e	Government grants (contributions) 1e	!				
o Si Si	f	All other contributions, gifts, grants, and similar amounts not included above					
outi the	_	And similar amounts not included above 1f					
<u> </u>	g		\$				
Contributions, Gifts, Grants, and Other Similar Amounts	h	Total. Add lines 1a–1f		93,847			
<u> </u>	- "	Total: Add lines ra-II	Business Code	30,047			
ė	2a	AAPL ANNUAL MEETING	900099	447,525	447,525		
ه ≧َ	b	EDUCATIONAL SEMINAR	611710	743,287	743,287		
Se	С	MEMBERSHIP DUES	900099	1,961,082	1,961,082		
yram Ser Revenue	d	CERTIFICATION FEES & DUES	900099	142,825	142,825		
Program Service Revenue	е	RENTAL INCOME FROM AFFILIATE	900099	111,602	111,602		
P	f	All other program service revenue		0	0	0	0
	g	Total. Add lines 2a-2f		3,406,321			
	3	Investment income (including dividend					
		other similar amounts)		699,554			699,554
	4	Income from investment of tax-exempt b	·				
	5	Royalties		7,573			7,573
	6-	(i) Real	(ii) Personal				
	6a	Gross rents 6a Less: rental expenses 6b					
	b C		0 0				
	d	Net rental income or (loss)	-				
	7a	Gross amount from (i) Securities	(ii) Other				
		sales of assets					
		other than inventory 7a 3,568,148	2				
<u>9</u>	b	Less: cost or other basis					
ē		and sales expenses . 7b 3,163,87					
æ.	С	Gain or (loss) 7c 404,26	4 (15,417)				
ther Revenue	d	` ' '		388,847			388,847
Ę	8a	Gross income from fundraising					
		events (not including \$ of contributions reported on line					
		1c). See Part IV, line 18 8a					
	b	Less: direct expenses 8b					
	С	Net income or (loss) from fundraising ev	rents				
	9a	Gross income from gaming					
		activities. See Part IV, line 19 . 9a	ı				
	b	Less: direct expenses 9b					
		Net income or (loss) from gaming activit	ies				
	10a	Gross sales of inventory, less returns and allowances 102					
		returns and allowances 10a Less: cost of goods sold 10l					
	b	Net income or (loss) from sales of inven-					
<u>σ</u>	_	The state of the s	Business Code				
Miscellaneous Revenue	11a	PARTNERSHIP INC - NAPE EXPO	532000	958,946		2,188	956,758
scellaneo Revenue	b	NAPE EXPO FEE	900099	525,040		, 20	525,040
elk eve	c	ADVERTISING/CIRCULATION	541800	194,081		194,081	
isc R	d	All other revenue	900099	65,335	55,840	0	9,495
Σ	е	Total. Add lines 11a-11d		1,743,402			
	12	Total revenue. See instructions		6,339,544	3,462,161	196,269	2,587,267

Form 990 (2023) Page 10

Part IX Statement of Functional Expenses
Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a response		in this Part IX .		🔲
	t include amounts reported on lines 6b, 7b, , and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21 .				
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and				
	foreign individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	813,297			
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1,722,810			
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	191,826			
9	Other employee benefits	242,499			
10	Payroll taxes				
11	Fees for services (nonemployees):				
а	Management				
b	Legal	34,336			
С	Accounting	56,107			
d	Lobbying				
e	Professional fundraising services. See Part IV, line 17	150 500			
f g	Investment management fees	159,562			
3	(A), amount, list line 11g expenses on Schedule O.) .	166,635			
12	Advertising and promotion	34,455			
13	Office expenses	106,256			
14	Information technology	286,526			
15	Royalties	1,620			
16	Occupancy	120,558			
17	Travel	343,840			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings .	661,297			
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization .	191,106			
23	Insurance	90,513			
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If				
	line 24e amount exceeds 10% of line 25, column				
	(A), amount, list line 24e expenses on Schedule O.)				
а	LANDMAN JOURNAL & DIRECTORY	313,395			
b	EDUCATION SEMINARS	181,877			
С	REPAIRS & MAINTENANCE	109,736			
d	DUES & SUBSCRIPTIONS	82,391			
е	All other expenses	257,418			
25	Total functional expenses. Add lines 1 through 24e	6,168,060			
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs				
	from a combined educational campaign and				
	fundraising solicitation. Check here if				
	following ŠOP 98-2 (ASC 958-720)				

Part X Balance Sheet

7 Notes and loans receivable, net 7 8 8 Inventories for sale or use 8 8 Notes and loans receivable, net 8 9 Prepaid expenses and deferred charges 326,323 9 413,455 10a			Check if Schedule O contains a response or	note	to any line in this Par	t X		
2 Savings and temporary cash investments 2,733,921 2 177,358 3 Pledges and grants receivable, net 694,660 4 1,267,219 5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 0 5 0 0 6 Loans and other receivables from on your entity of these persons 0 5 0 0 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) 6 0 0 7 Notes and loans receivable, net 7 7 7 8 Inventories for sale or use 8 8 9 9 Prepaid expenses and deferred charges 326,323 9 411,3455 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10b 2,295,080 4,499,541 10c 4,395,910 11 Investments—publicly traded securities 5 032,435,133 11 36,044,019 12 Investments—publicly traded securities 5 032,435,133 11 36,044,019 12 Investments—publicly traded securities 5 034,435,133 11 36,044,019 12 Investments—publicly traded securities 5 034,435,133 11 36,044,019 12 Investments—program-related. See Part IV, line 11 510 12 510 12 510 13 Investments—publicly traded securities 5 034,435,133 11 36,044,019 12 Investments—program-related. See Part IV, line 11 9 13 1,555,683 14 6,742,953 15 04 Intangible assets 51,548 14 6,748 15 04 Intangible assets 51,548 14 6,748 15 04 Intangible assets 51,548 14 6,748 16 14 6,749,953 17 Accounts payable and accrued expenses 561,043 17 453,639 18 Grants payable 5 07 14 14 14 14 14 14 14 14 14 14 14 14 14								
3 Pledges and grants receivable, net 694.660 4 1,267.219		1	Cash-non-interest-bearing				1	1,368,468
A Accounts receivable, net 5		2	Savings and temporary cash investments		[2,733,921	2	177,358
Solution Company Co		3	Pledges and grants receivable, net		[3	
trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons (as defined under section 4958(n)(1)), and persons described in section 4958(c)(3)(B) 6 0 0 7 Notes and loans receivables from other disqualified persons (as defined under section 4958(c)), and persons described in section 4958(c)(3)(B) 6 0 0 7 Notes and loans receivable, net 3 26,323 9 413,455 10a Land, buildings, and equipment: cost or other basis. Complete Part IV of Schedule D 10a 6,691,990 10b Less: accumulated depreciation 10b 2,296,080 4,499,541 10c 4,395,910 11c Investments—publicity traded securities 10b 2,296,080 4,499,541 10c 4,395,910 11d Investments—publicity traded securities 10b 2,296,080 4,499,541 10c 4,395,910 11d Investments—program-related. See Part IV, line 11 510 12 510 11d Investments—program-related. See Part IV, line 11 510 12 510 11d Investments—program-related. See Part IV, line 11 510 13 100 11d Intrangible assets 1 51,548 14 6,784 11d Cartal assets. Add lines 1 through 15 (must equal line 33) 40,334,977 16 43,747,935 11d Cartal assets. Add lines 1 through 15 (must equal line 33) 40,343,977 16 43,747,935 11d Cartal assets and dines 1 through 15 (must equal line 33) 40,343,977 16 43,747,935 11d Cartal assets and corrused expenses 561,043 17 453,639 11d Cartal assets and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 22 0 1 Excrew or custodial account liability. Complete Part IV of Schedule D 21 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 22 0 20 Tax-exempt bond liabilities not included on lines 17-24). Complete Part X of Schedule D 25 21 Escrow or custodial account liability. Complete Part X of Schedule D 25 22 Other liabilities (in		4	Accounts receivable, net		[694,660	4	1,267,219
6 Loans and other receivables from other disqualified persons (as defined under section 4958(n)(1)), and persons described in section 4958(c)(3)(B) 7 Notes and loans receivable, net 7 Notes and loans receivable, net 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10b Less: accumulated depreciation 11 Investments — publicly traded securities 12 Investments — publicly traded securities 13 Investments — publicly traded securities 14 Intangible assets 15 Intangible assets 15 Intangible assets 16 Cother assets. See Part IV, line 11 17 Accounts payable and accrued expenses 18 Grants payable and accrued expenses 19 Deferred revenue 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability. Complete Part IV of Schedule D 22 Loans and other payable to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 22 Organizations that follow FASB ASC 958, check here □ 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities, including federal income tax, payables to related third parties, and other liabilities norticuled on lines 17-24). Complete Part X of Schedule D 26 Total liabilities. Add lines 17 through 25 27 Net assets without donor restrictions 28 Net assets without donor restrictions 29 Organizations that follow FASB ASC 958, check here □ and complete lines 27, 28, 32, and 33. 29 Capital stock or trust principal, or current funds 30 Paid-in or capital surplus, or land, building, or equipment fund 31 Retained earnings, endowment, accumulated income, or other funds 31 Retained earnings, endowment, accumulated income, or other funds 31 Retained earnings, endowment, accumulated income, or other funds 32 Total liability or fund balances 32 Atj.704,603		5	trustee, key employee, creator or founder, subst	antial	contributor, or 35%			
under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) 7 Notes and loans receivable, net 7 Notes and loans receivable, net 8 Inventorias for sale or use 9 Prepaid expenses and deferred charges 10 Land, buildings, and equipment: cost or other basis. Complete Part IV of Schedule D 11 Investments—publicly traded securities 12 Investments—publicly traded securities 13 Investments—program-related. See Part IV, line 11 14 Intangible assets 15 Other assets. See Part IV, line 11 15 Total assets. See Part IV, line 11 16 Total assets. See Part IV, line 11 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 21 Escrow or custodial account liability. Complete Part IV of Schedule D 22 Loans and other payable to unrelated third parties 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D 26 Total liabilities, and other inabilities not included on lines 17–24). Complete Part X of Schedule D 26 Total liabilities, and other inabilities not included on lines 17–24). Complete Part X of Schedule D 27 Organizations that do not follow FASB ASC 958, check here and complete lines 27, 28, 32, and 33. 28 Retained earnings, endowner, accumulated third parties 29 Organizations that do not follow FASB ASC 958, check here and complete lines 29 through 33 29 Capital stock or trust principal, or current funds 30 Paid-in or capital surplus, or land, building, or equipment fund 31 Retained earnings, endownerit, accumulated income, or other funds 31 Retained earnings, endownerit, accumulated income, or other funds 31 Total net assets or fund balances 32 Total net assets or fund balances 32 Total net assets or fund balances 33 Estationed and particulated income, or other funds 34 Lioutal net assets or fund balances 35 Total n						0	5	0
8 Inventories for sale or use 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost or other basis. Complete Part IV of Schedule D 10b Less: accumulated depreciation 10b 2,296,880 11 Investments—publicly traded securities 12 Investments—publicly traded securities 13 Investments—program-related. See Part IV, line 11 13 Investments—program-related. See Part IV, line 11 15 Other assets. See Part IV, line 11 16 Total assets. See Part IV, line 11 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 19 Tax-exempt bond liabilities 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability. Complete Part IV of Schedule D 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 22 Controlled entity or family member of any of these persons 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities of the riabilities on unrelated third parties 26 Total liabilities 17 through 25 27 Total liabilities 17 through 25 28 Net assets with donor restrictions 29 Capital stock or trust principal, or current funds 29 Capital stock or trust principal, or current funds 30 Paid-in or capital surplus, or land, building, or equipment fund 31 Retained earnings, endowment, accumulated income, or other funds 32 Total net assets or fund balances 326 4 11,704,603 34 17,704,603 35 20 17 10 1 10 1 10 10 1 10 1 10 1 10 1		6					6	0
8 Inventories for sale or use 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost or other basis. Complete Part IV of Schedule D 10b Less: accumulated depreciation 10b 2,296,880 11 Investments—publicly traded securities 12 Investments—publicly traded securities 13 Investments—program-related. See Part IV, line 11 13 Investments—program-related. See Part IV, line 11 15 Other assets. See Part IV, line 11 16 Total assets. See Part IV, line 11 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 19 Tax-exempt bond liabilities 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability. Complete Part IV of Schedule D 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 22 Controlled entity or family member of any of these persons 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities of the riabilities on unrelated third parties 26 Total liabilities 17 through 25 27 Total liabilities 17 through 25 28 Net assets with donor restrictions 29 Capital stock or trust principal, or current funds 29 Capital stock or trust principal, or current funds 30 Paid-in or capital surplus, or land, building, or equipment fund 31 Retained earnings, endowment, accumulated income, or other funds 32 Total net assets or fund balances 326 4 11,704,603 34 17,704,603 35 20 17 10 1 10 1 10 10 1 10 1 10 1 10 1	ţ	7	Notes and loans receivable, net		[7	
10a	Se	8					8	
basis. Complete Part VI of Schedule D . 10a 6,691,990	As	9				326,323	9	413,455
11 Investments—publicly traded securities 32,435,133 11 36,044,019 12 Investments—other securities. See Part IV, line 11 510 12 510 13 Investments—program-related. See Part IV, line 11 0 13 0 0 14 Intangible assets 51,548 14 6,784 15 Other assets. See Part IV, line 11 93,341 15 74,230 16 Total assets. Add lines 1 through 15 (must equal line 33) 40,834,977 16 43,747,953 17 Accounts payable and accrued expenses 510,043 17 453,639 18 Grants payable 518 18 18 19 Deferred revenue 519 Deferred revenue 519 Deferred revenue 619 Deferred revenue 719 Deferre		10a			6,691,990			
11 Investments—publicly traded securities 32,435,133 11 36,044,019 12 Investments—other securities. See Part IV, line 11 510 12 510 13 Investments—program-related. See Part IV, line 11 0 13 0 0 14 Intangible assets 51,548 14 6,784 15 Other assets. See Part IV, line 11 93,341 15 74,230 16 Total assets. Add lines 1 through 15 (must equal line 33) 40,834,977 16 43,747,953 17 Accounts payable and accrued expenses 510,043 17 453,639 18 Grants payable 518 18 18 19 Deferred revenue 519 Deferred revenue 519 Deferred revenue 619 Deferred revenue 719 Deferre		b	Less: accumulated depreciation	10b	2,296,080	4,499,541	10c	4,395,910
13 Investments — program-related. See Part IV, line 11 51,548 14 6,784 15 Other assets. See Part IV, line 11 93,341 15 74,230 16 Total assets. Add lines 1 through 15 (must equal line 33) 40,834,977 16 43,747,953 17 Accounts payable and accrued expenses 561,043 17 453,639 18 Grants payable 18 1,386,217 19 1,555,583 19 Deferred revenue 20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 22 0 0 0 0 0 0 0 0		11				32,435,133	11	36,044,019
14 Intangible assets .		12	Investments—other securities. See Part IV, line	11 .	[510	12	510
14 Intangible assets .		13	Investments-program-related. See Part IV, line	11 .		0	13	0
15 Other assets. See Part IV, line 11 93,341 15 74,230 16 Total assets. Add lines 1 through 15 (must equal line 33) 40,834,977 16 43,747,953 17 Accounts payable and accrued expenses 561,043 17 453,639 18 Grants payable 18 1,386,217 19 1,555,583 19 Deferred revenue 1,386,217 19 1,555,583 20 Tax-exempt bond liabilities 20 21 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 22 0 23 Secured mortgages and notes payable to unrelated third parties 23 24 Unsecured notes and loans payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D 53,804 25 34,128 25 Total liabilities. Add lines 17 through 25 2,001,064 26 2,043,350 26 Total liabilities. Add lines 17 through 25 2,001,064 26 2,043,350 27 Net assets with other restrictions 38,833,913 27 41,704,603 28 Organizations that follow FASB ASC 958, check here □ and complete lines 29 through 33. 28 29 2 2 2 2 2 2 2 2		14				51,548	14	6,784
17		15			-	93,341	15	74,230
17		16			 	40,834,977	16	43,747,953
19 Deferred revenue		17				561,043	17	453,639
20 Tax-exempt bond liabilities		18	Grants payable		[18	
20 Tax-exempt bond liabilities		19	Deferred revenue			1,386,217	19	1,555,583
21 Escrow or custodial account liability. Complete Part IV of Schedule D. 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		20					20	
trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		21					21	
Unsecured notes and loans payable to unrelated third parties	lities	22	trustee, key employee, creator or founder, subst	antial	contributor, or 35%			
Unsecured notes and loans payable to unrelated third parties	abi		controlled entity or family member of any of thes	se pers	sons		22	0
Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D	Ξ	23	Secured mortgages and notes payable to unrela	ted th	ird parties		23	
parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D		24	• •		•		24	
26 Total liabilities. Add lines 17 through 25		25	parties, and other liabilities not included on lines	s 17–2	4). Complete Part X			
Organizations that follow FASB ASC 958, check here and complete lines 27, 28, 32, and 33. Net assets without donor restrictions					<u> </u>	53,804	25	34,128
and complete lines 27, 28, 32, and 33. 27 Net assets without donor restrictions		26				2,001,064	26	2,043,350
Net assets without donor restrictions	nces			ck he	re 🗸			
28 Net assets with donor restrictions	a <u>la</u>	27	Net assets without donor restrictions			38,833,913	27	41,704,603
Organizations that do not follow FASB ASC 958, check here and complete lines 29 through 33. 29 Capital stock or trust principal, or current funds	Ä	28	Net assets with donor restrictions				28	
29 Capital stock or trust principal, or current funds	Func			58, ch	eck here			
30 Paid-in or capital surplus, or land, building, or equipment fund	ō	29					29	
31 Retained earnings, endowment, accumulated income, or other funds 31 32 Total net assets or fund balances 38,833,913 32 41,704,603 33 Total liabilities and net assets/fund balances 40,834,977 33 43,747,953	ets		• • • •		-			
32 Total net assets or fund balances	SS							
2 33 Total liabilities and net assets/fund balances	¥ ⊅					38,833,913	32	41,704,603
	ž	33				40,834,977	33	43,747,953

Form 990 (2023) Page **12**

Par	t XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					
1	Total revenue (must equal Part VIII, column (A), line 12)	1				9,544
2	Total expenses (must equal Part IX, column (A), line 25)	2			6,16	8,060
3	Revenue less expenses. Subtract line 2 from line 1	3			17	1,484
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4			38,83	3,913
5	Net unrealized gains (losses) on investments	5			2,60	8,150
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain on Schedule O)	9			9	1,056
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line					
	32, column (B))	10			41,70	4,603
Part	XII Financial Statements and Reporting					_
	Check if Schedule O contains a response or note to any line in this Part XII					
					Yes	No
1	Accounting method used to prepare the Form 990: Cash Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," ex Schedule O.	kpiain	on			
_						
2a				2a		-
	If "Yes," check a box below to indicate whether the financial statements for the year were correviewed on a separate basis, consolidated basis, or both.	nplied	or			
	•					
L-	Separate basis Consolidated basis Both consolidated and separate basis			Oh		
D	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were aud		· L	2b		
	separate basis, consolidated basis, or both.	teu c	ni a			
	Separate basis Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for ov	areinh	nt of			
·	the audit, review, or compilation of its financial statements and selection of an independent accounts			2c	~	
	If the organization changed either its oversight process or selection process during the tax year, e				Ť	
	Schedule O.		· • · ·			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set for	rth in	the			
	Uniform Guidance, 2 C.F.R. Part 200, Subpart F?			3a		_
b				-		
	required audit or audits, explain why on Schedule O and describe any steps taken to undergo such a			3b		

Form **990** (2023)

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	и.		

(A) Name and Title	(B) Average hours		(Ch	C) Po	sition	1		(D) Reportable	(E) Reportable	(F) Estimated	
	per week (list any hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations	
(25) JACK A. RICHARDSON, CPL	1.0	/						0	0	0	
DIRECTOR	0.0							_			
(26) JANICE REDMOND	1.0	1						0	0	0	
DIRECTOR	0.0										
(27) JASON LYONS, RPL	1.0	1						0	0	0	
DIRECTOR	0.0										
(28) JASON M. DOWNS, CPL	1.0	1						0	0	0	
DIRECTOR	0.0										
(29) JASON T. MALOY, CPL		1						0	0	0	
DIRECTOR	0.0										
(30) JEREMY WHITE, RPL		1						0	0	0	
DIRECTOR (31) JESS A. ROWE, CPL	0.0										
		1						0	0	0	
DIRECTOR (32) JIMMY WRIGHT, CPL	1.0										
		1						0	0	0	
DIRECTOR (33) JOHN R. LEE, RPL	0.0										
		√						0	0	0	
OIRECTOR (34) JONATHAN R. BAKER JR. , RPL	0.0										
DIRECTOR		√						0	0	0	
(35) KERI L. FALK, CPL	1.0										
DIRECTOR	0.0	✓						0	0	0	
(36) LARS NOBLE, CPL	1.0	,									
DIRECTOR	0.0	V						0	0	0	
(37) LUCY WATHEN, CPL	1.0	,									
DIRECTOR	0.0	V						0	0	0	
(38) MATT S. BEAVERS, CPL	1.0	,									
DIRECTOR	0.0	V						0	0	0	
(39) MATTHEW A. GRAY, CPL	1.0	,						_	_	_	
DIRECTOR	0.0	V						0	0	0	
(40) MICHAEL B. GREGORY, CPL	1.0	/									
DIRECTOR	0.0	v						0	0	0	
(41) PAUL WOOD, CPL	1.0	/									
DIRECTOR	0.0	•						0	0	0	
(42) RICHARD A. HINES, CPL	1.0	/									
DIRECTOR	0.0	•						0	0	0	
(43) RICHARD D. ADKINS, CPL	1.0	/									
DIRECTOR	0.0	•						0	0	0	
(44) RUSSELL SHINEVAR, CPL	1.0	1						0	0	0	
DIRECTOR	0.0	•						U	U	U	

(A) Name and Title	(B) Average hours	(C) Position (Check all that apply)				า ply)		(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	(list any hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(45) SHAUN WILLIAMS	1.0	/						0	0	0
DIRECTOR	0.0	•						0	0	U
(46) TERRY P. CAVES, CPL	1.0	/						0	0	0
DIRECTOR	0.0	•						0	0	
(47) TYLER B. SHELTON, CPL	1.0	/						0	0	0
DIRECTOR	0.0	•						Ŭ	0	
(48) TYLER D. AYLOR, RPL	1.0	1						0	0	0
DIRECTOR	0.0	•						0	0	O
(49) WILLIAM C. WARREN JR., CPL	1.0	1						0	0	0
DIRECTOR	0.0	•								· ·
(50) WILLIAM F. O'NEAL, CPL	1.0	1						0	0	0
DIRECTOR	0.0	•						· ·	0	•
(51) WILLIAM G. BOONE, CPL	1.0	1						0	0	0
DIRECTOR	0.0	•							0	
(52) WILLIAM H. HOLSTIEN, CPL	1.0	/						0	0	0
DIRECTOR	0.0	•							0	· ·
(53) WILLIAM P. MOFFITT, CPL	1.0	/						0	0	0
DIRECTOR	0.0	•							0	· ·

Schedule B (Form 990)

Schedule of Contributors

Attach to Form 990, 990-EZ, or 990-PF. Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN, INC.

Employer identification number 75-0975500

Organization type (check one):								
Filers of:	Section:							
Form 990 or 990-EZ	✓ 501(c)(6) (enter number) organization							
	4947(a)(1) nonexempt charitable trust not treated as a private foundation							
	☐ 527 political organization							
Form 990-PF	☐ 501(c)(3) exempt private foundation							
	4947(a)(1) nonexempt charitable trust treated as a private foundation							
	☐ 501(c)(3) taxable private foundation							
, ,	covered by the General Rule or a Special Rule . (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See							
General Rule								
_	filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 r property) from any one contributor. Complete Parts I and II. See instructions for determining a ontributions.							
Special Rules								
For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 331/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.								
contributor, during the literary, or education	For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.							
contributor, during the contributions totaled during the year for a General Rule applie	For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions <i>exclusively</i> for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an <i>exclusively</i> religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received <i>nonexclusively</i> religious, charitable, etc., contributions totaling \$5,000 or more during the year							

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

Name of organization

Employer identification number

AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN, INC. 75-0975500 Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. Part I (a) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 1 N/A Person ~ **Payroll** 93,847 Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) **Total contributions** Type of contribution No. Name, address, and ZIP + 4 Person **Payroll** Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) Type of contribution No. Name, address, and ZIP + 4 **Total contributions** Person **Payroll** Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) Type of contribution **Total contributions** No. Name, address, and ZIP + 4 Person Payroll Noncash (Complete Part II for noncash contributions.) (a) (c) (d) **Total contributions** Type of contribution Name, address, and ZIP + 4 No. Person **Payroll** Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) **Total contributions** Type of contribution Name, address, and ZIP + 4 No. Person **Payroll** Noncash (Complete Part II for noncash contributions.)

Page 2

Page 3 Name of organization Employer identification number

AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN, INC. 75-0975500

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.							
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received					
		 \$						
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received					
		 \$						
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received					
		 \$						
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received					
		 \$						
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received					
		 \$						
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received					
		 \$						

Schedule B (Form 990) (2023)

Name of organization

AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN, INC.

Employer identification number
75-0975500

AIVIENICAN	ASSOCIATION OF PROFESSIONAL LANDMEN, INC.	75-0975500
Part III	Exclusively religious, charitable, etc., contributions to organizations described in	n section 501(c)(7), (8), or
	(10) that total more than \$1,000 for the year from any one contributor. Complete	columns (a) through (e) and
	the following line entry. For organizations completing Part III, enter the total of exclusi	vely religious, charitable, etc.,
	contributions of \$1,000 or less for the year. (Enter this information once. See instruct	ions.) \$
	Use duplicate copies of Part III if additional space is needed.	

	oco dapilodio copico ori ari in il dadii	ional opaco io nocaca.				
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
		(e) Transfer of gi				
	Transferee's name, address, and		Relationship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
	Transferee's name, address, and	(e) Transfer of gi	Relationship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
	Transferee's name, address, and	(e) Transfer of gi	sfer of gift Relationship of transferor to transferee			
			Todatolonip of adilotolot to adilotolot			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
	Transferee's name, address, and	(e) Transfer of gi	ift Relationship of transferor to transferee			
	o name, address, and					

SCHEDULE C (Form 990)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under Section 501(c) and Section 527

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Complete if the organization is described below. Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then:

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then:

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then:

• Se	ection 501(c)(4), (5), or (6) orga	nizations: Complete Part III.				
Name	of organization			Employer iden	tification number	
AMER	ICAN ASSOCIATION OF PRO	OFESSIONAL LANDMEN, INC.			75-0975500	
Part	I-A Complete if the	e organization is exempt unde	er section 501(d	c) or is a section 527 of	organization.	
1	Provide a description of definition of "political can	f the organization's direct and in	direct political ca	ampaign activities in Part	IV. See instructions for)
2		y expenditures. See instructions .		\$		
3	Volunteer hours for politic	cal campaign activities. See instruc	ctions			
Part		e organization is exempt unde				_
1 2 3 4a b Part 1 2 3 4 5	Enter the amount of any of the organization incurred Was a correction made? If "Yes," describe in Part Complete if the Enter the amount direct activities Enter the amount of the 527 exempt function activities 17b Did the filing organization	excise tax incurred by the organization excise tax incurred by organization ed a section 4955 tax, did it file Formula. IV. e organization is exempt under a section by the filing organization is funds contribution organization funds contribution. Expenditures. Add lines 1 and 2. In file Form 1120-POL for this years are and employer identification numbers.	er section 501(a ation for section	ear?	Yes No	-) - -
	organization made payme the amount of political co	ents. For each organization listed, contributions received that were profund or a political action committee	enter the amount mptly and directly	paid from the filing organi delivered to a separate p	zation's funds. Also enterolitical organization, suc	el h
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0	_
(1)						
(2)						_
(3)						
(4)						
(5)						
(6)						

Schedule C (Form 990) 2023 Page 2 Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under Part II-A section 501(h)). A Check if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures). **B** Check ☐ if the filing organization checked box A and "limited control" provisions apply. (b) Affiliated **Limits on Lobbying Expenditures** (a) Filing group totals (The term "expenditures" means amounts paid or incurred.) organization's totals Total lobbying expenditures to influence public opinion (grassroots lobbying) Total lobbying expenditures to influence a legislative body (direct lobbying) . Total lobbying expenditures (add lines 1a and 1b) Other exempt purpose expenditures Total exempt purpose expenditures (add lines 1c and 1d) . . Lobbying nontaxable amount. Enter the amount from the following table in both columns. If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: not over \$500,000, 20% of the amount on line 1e. over \$500,000 but not over \$1,000,000, 100,000 plus 15% of the excess over 500,000. over \$1,000,000 but not over \$1,500,000, \$175,000 plus 10% of the excess over \$1,000,000. over \$1,500,000 but not over \$17,000,000, \$225,000 plus 5% of the excess over \$1,500,000. over \$17,000,000. \$1,000,000. Grassroots nontaxable amount (enter 25% of line 1f) Subtract line 1g from line 1a. If zero or less, enter -0-Subtract line 1f from line 1c. If zero or less, enter -0-If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 No 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.) **Lobbying Expenditures During 4-Year Averaging Period** Calendar year (or fiscal year (a) 2020 **(b)** 2021 (c) 2022 (d) 2023 (e) Total beginning in) 2a Lobbying nontaxable amount **b** Lobbying ceiling amount (150% of line 2a, column (e)) Total lobbying expenditures

 d Grassroots nontaxable amount
 e Grassroots ceiling amount (150% of line 2d, column (e))
 f Grassroots lobbying expenditures

Schedule C (Form 990) 2023

Schedule C (Form 990) 2023 Page 3 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)). (a) (b) For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity. No Yes Amount During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? **d** Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? . . . Did the activities in line 1 cause the organization to not be described in section 501(c)(3)? . . . If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 . d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? . . . Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). Yes No 1 Were substantially all (90% or more) dues received nondeductible by members? ~ Did the organization make only in-house lobbying expenditures of \$2,000 or less? 2 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year? Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes." 1,961,082 1 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a Carryover from last year 2b 0 2c Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues . . . If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying 4 Taxable amount of lobbying and political expenditures. See instructions 0 **Supplemental Information** Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions); and Part II-B, line 1. Also, complete this part for any additional information. SEE NEXT PAGE

D	IN 7

Supplemental Information. Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions); and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference - Identifier	Explanation
SCHEDULE C, PART III-B - LOBBYING	IN LIEU OF NOTIFYING MEMBERS IF A PORTION OF THEIR DUES PAID ARE NONDEDUCTIBLE BECAUSE OF POLITICAL ACTIVITY, THE ORGANIZATION PAYS A PROXY TAX ON ITS FORM 990-T WHEN REQUIRED.

SCHEDULE D (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization **Employer identification number** 75-0975500 AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN, INC. Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during year) . Aggregate value of grants from (during year) . . 3 Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose ☐ Yes ☐ No **Conservation Easements** Part II Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). ☐ Preservation of land for public use (for example, recreation or education) ☐ Preservation of a historically important land area ☐ Protection of natural habitat ☐ Preservation of a certified historic structure ☐ Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year Total number of conservation easements 2a 2b Number of conservation easements on a certified historic structure included on line 2a . . . 2c Number of conservation easements included on line 2c acquired after July 25, 2006, and not 2d 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2d above satisfy the requirements of section 170(h)(4)(B)(i) In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items. \$ If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items.

Ochicaa	ale B (1 01111 930) 2020									1 age 2
	t III Organizations Maintain									
3	Using the organization's acquisition collection items (check all that app		ssion, and of	ther recor	ds, chec	k any of the t	follov	ving that make s	ignificant	use of its
а	☐ Public exhibition			d	☐ Loan	or exchange ¡	orogr	am		
b	☐ Scholarly research			е	Other					
С	☐ Preservation for future generat	ions								
4	Provide a description of the organ XIII.	nization's	collections	and expla	ain how t	hey further th	e org	anization's exen	npt purpos	se in Part
5	During the year, did the organizates assets to be sold to raise funds ra								ır Ve s	. □ No
Pari	t IV Escrow and Custodial									
	Complete if the organiza 990, Part X, line 21.			on For	m 990, F	Part IV, line 9), or	reported an am	ount on	Form
1a	Is the organization an agent, trus included on Form 990, Part X? .				-				_	□ No
b	If "Yes," explain the arrangement	in Part XI	II and compl	ete the fo	llowing to	able.				
								Aı	nount	
С	Beginning balance						10	:		
d	Additions during the year						10	1		
е	Distributions during the year .						1e	:		
f	Ending balance						1f			
2a	Did the organization include an an	nount on	Form 990, P	art X, line	21, for e	scrow or cust	todia	l account liability	? 🗌 Yes	□ No
b	If "Yes," explain the arrangement	in Part XI	II. Check her	e if the ex	kplanatio	n has been pr	ovide	ed in Part XIII .		
Par	t V Endowment Funds									
	Complete if the organiza	tion ans	wered "Yes	on For	m 990, F	Part IV, line 1	١0.			
		(a)	Current year	(b) Pri	or year	(c) Two years b	ack	(d) Three years back	(e) Four y	ears back
1a	Beginning of year balance									
b	Contributions									
С	Net investment earnings, gains, a losses	I								
d	Grants or scholarships									
е	Other expenditures for facilities at programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage				e (line 1g	, column (a)) I	neld	as:		
а	Board designated or quasi-endow	ment		%						
b	Permanent endowment	%								
С		%								
	The percentages on lines 2a, 2b, a	and 2c sh	ould equal 1	00%.						
3a		n the pos	session of the	he organi	zation tha	at are held an	d ad	ministered for th	e _	
	organization by:								\	es No
	(i) Unrelated organizations? .								3a(i)	
	(ii) Related organizations?								3a(ii)	
b	If "Yes" on line 3a(ii), are the relate	Ū							3b	
4	Describe in Part XIII the intended			on's endo	wment for	unds.				
Part	t VI Land, Buildings, and Ed									
	Complete if the organiza	tion ans	wered "Yes	on For	m 990, F	Part IV, line 1	11a.	See Form 990,	Part X, li	ne 10.
	Description of property		(a) Cost or o (investm		` '	or other basis other)		Accumulated epreciation	(d) Book	value
1a	Land					1,392,051				1,392,051
b	Buildings					3,829,797		929,254		2,900,543
С	Leasehold improvements					61,622		12,139		49,483
d	Equipment					190,659		190,659		0
е	Other					1,217,861		1,164,028		53,833
Total.	. Add lines 1a through 1e. (Column	(d) must e	equal Form 9	90, Part)	K, line 10	c, column (B))				4,395,910

 Schedule D (Form 990) 2023
 Page 3

Part VII	Investments – Other Securities			
	Complete if the organization answered "Yes" on Fo			
	(a) Description of security or category (including name of security)	(b) Book value		hod of valuation: -of-year market value
(1) Financial	derivatives			
	neld equity interests			
(3) Other		-		
(A)				
(B)		-		
(C)				
(D)				
(E)				
(F)				
(G)		-		
(H)	mn (b) must equal Form 990, Part X, line 12, col. (B))			
Part VIII	Investments—Program Related			
Part VIII	Complete if the organization answered "Yes" on Fo	orm 990, Part IV, lin	e 11c. See Form	990, Part X, line 13.
	(a) Description of investment	(b) Book value		hod of valuation: -of-year market value
(1)				
(2)				
(3)				
(4)				
(5) (6)				
(7)				
(8)				
(9)				
	mn (b) must equal Form 990, Part X, line 13, col. (B))			
Part IX	Other Assets			
	Complete if the organization answered "Yes" on Fo	rm 990, Part IV, lin	e 11d. See Form	990, Part X, line 15.
	(a) Description			(b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
	mn (b) must equal Form 990, Part X, line 15, col. (B))			
Part X	Other Liabilities Complete if the organization answered "Yes" on Fo	orm 990, Part IV, lin	e 11e or 11f. See	e Form 990, Part X,
1.	line 25.			(I) Desired
	(a) Description of liability			(b) Book value
(1) Federal ir	ricome taxes FING LEASE LIABILITY			04.100
	TING LEASE LIADILITY			34,128
(3)				
(4)				
(5)				
<u>(6)</u> (7)				1
(8)				
(9)				
	mn (b) must equal Form 990, Part X, line 25, col. (B))			34,128
	r uncertain tax positions. In Part XIII, provide the text of the footi		n's financial stateme	·
	s liability for uncertain tax positions under FASB ASC 740. Chec			

Page 4 Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Part XI Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. Total revenue, gains, and other support per audited financial statements . . . 7,757,504 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12: Net unrealized gains (losses) on investments 2,608,150 а 2a Donated services and use of facilities 2b b Recoveries of prior year grants . . . 2c С 0 d Other (Describe in Part XIII.) . . . 2d Add lines **2a** through **2d** 2e 2,608,150 Subtract line 2e from line 1 3 5,149,354 Amounts included on Form 990, Part VIII, line 12, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b . . . 159.562 4a b 4b 1,030,628 Add lines **4a** and **4b** 1,190,190 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) 6,339,544 Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. 6,008,498 Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities 2a а Prior year adjustments 2b b С Other losses 2c d Other (Describe in Part XIII.) 2d 0 Add lines 2a through 2d 2e е 6,008,498 Subtract line 2e from line 1 . . 3 3 Amounts included on Form 990, Part IX, line 25, but not on line 1: 4 Investment expenses not included on Form 990, Part VIII, line 7b 4a 159.562 4b Add lines **4a** and **4b** 159,562 4c Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) . 6,168,060 Part XIII Supplemental Information Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information. SEE STATEMENT

Schedule D (Form 990) 2023

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Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference - Identifier	Explanation	
SCHEDULE D, PART XI, LINE	(a) Description	(b) Amount
4(B) - OTHER REVENUE	PASS-THROUGH INCOME FROM K-1'S	1,030,628

	V	п
Part	XΙΙ	ı

Supplemental Information. Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference - Identifier	Explanation
LINE 2 - ASC 740	MANAGEMENT HAS EVALUATED THEIR INCOME TAX POSITIONS UNDER THE GUIDANCE INCLUDED IN ASC 740. BASED ON THEIR REVIEW, MANAGEMENT HAS NOT IDENTIFIED ANY MATERIAL UNCERTAIN TAX POSITIONS TO BE RECORDED OR DISCLOSED IN THE FINANCIAL STATEMENTS.

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

Inspection

Employer identification number AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN, INC. 75-0975500 Part I Questions Regarding Compensation

	dascassis regar and compensation			
10	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form		Yes	No
ıa	990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	☐ First-class or charter travel ☐ Housing allowance or residence for personal use			
	✓ Travel for companions ☐ Payments for business use of personal residence			
	☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees			
	☐ Discretionary spending account ☐ Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment			
	or reimbursement or provision of all of the expenses described above? If "No," complete Part III to			
	explain	1b	~	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all			
	directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line			
	1a?	2	~	
_				
3	Indicate which, if any, of the following the organization used to establish the compensation of the			
	organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.			
	✓ Compensation committee ✓ Written employment contract			
	☐ Independent compensation consultant ☐ Compensation survey or study ☐ Form 990 of other organizations ☐ Approval by the board or compensation committee			
	P Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
•	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a	~	
b	Participate in or receive payment from a supplemental nonqualified retirement plan?	4b		~
C	Participate in or receive payment from an equity-based compensation arrangement?	4c		~
	If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the revenues of:			
а	The organization?	5a		
b	Any related organization?	5b		
	If "Yes" on line 5a or 5b, describe in Part III.			
•	For more and listed on Forms 000 Port VIII Coation A line 4 - did the constitution of			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
_		6-		
	The organization?	6a		
D	Any related organization?	6b		
	ii 165 Oitiilie oa Oi OD, Gescribe iii Fait iii.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed			
-	payments not described on lines 5 and 6? If "Yes," describe in Part III	7		
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject	-		
-	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			
	in Part III	8		
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

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Schedule J (Form 990) 2023

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Part II

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(I)—(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (B) and (E) amounts for that individual.

Traces the same continuo (p/t) (iii) for each an anneal and the formal anneal and the formal anneal and the formal anneal and the formal anneal annea	2	(B) Breakdown of W-2 and/or 1099-MISC and/or 1099-MEC compensation	10/or 1099-MISC and/or 1	099-NEC compensation	0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	מלאל לייני	(a) and (b) a	
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(I)–(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
GRETA ZEIMETZ	(E)	209,989	51,087	73,826	21,264	12,857	369,023	0
1 AAPL EVP END: 2/24	€	0	0	0	0	0	0	0
LE'ANN CALLIHAN	(E	249,740	35,000	0	17,192	32,864	334,796	0
2 EXECUTIVE VP & COO	€	0	0	0	0	0	0	0
RUSSELL COHEN	Ξ	139,038	18,960	0	8,848	12,325	179,171	0
3 DIRECTOR OF GOVERNMENT AFFAIRS	€	0	0	0	0	0	0	0
JENNIFER TAYLOR	Ξ	121,345	15,151	0	15,359	13,068	164,923	0
DIRECTOR OF BUSINESS DEVELOPMENT 4		0	0	0	0	0	0	0
ANDREA SPENCER	Ξ	126,041	15,498	0	1,716	19,723	162,978	0
5 DIRECTOR OF COMMUNICATIONS	€	0	0	0	0	0	0	0
	Ξ							
9	≘							
	Ξ							
7	€							
	Ξ							
8	€							
	()							
6	(E)							
	€							
10	€							
	€							
11	≘							
	E							
12	≘							
	Ξ							
13	≘							
	(i)							
14	(<u>ii</u>)							
	(i)							
15	(E)							
	Ξ							
16	(<u>ii</u>)							
							Sche	Schedule J (Form 990) 2023

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Fa	ш	П	п	

Supplemental Information. Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference - Identifier	Explanation
	AAPL HAS A POLICY TO REIMBURSE THE BOARD PRESIDENT AND IN CERTAIN CIRCUMSTANCES THE PRESIDENT'S SPOUSE FOR TRAVEL. AAPL ISSUES A 1099 IN THE PRESIDENT'S NAME FOR THE AMOUNT REIMBURSED FOR TRAVEL FOR THE PRESIDENT'S SPOUSE.
SCHEDULE J, PART I, LINE 4A - SEVERANCE OR CHANGE-OF-CONTROL	GRETA ZEIMETZ SEVERANCE EQUAL TO 3 MONTHS SALARY (\$70,954) AND 3 MONTHS REIMBURSEMENT OF COBRA
PAYMENT	PAYMENTS (\$2,872).

SCHEDULE O (Form 990)

Department of Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047 2023 Open to Public Inspection

Name of the Organization
AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN, INC.

Employer Identification Number 75-0975500

Return Reference - Identifier	Explanation	
FORM 990, PART VI, LINE 6 - CLASSES OF MEMBERS OR STOCKHOLDERS	ALL NEW APPLICANTS FOR ACTIVE MEMBER STATUS ON OR AFTER JUNE 1, 1993 REQUIRED TO MEET THE FOLLOWING MINIMUM OBJECTIVE STANDARDS:	3, SHALL BE
o room o better	I. PRACTICING LAND PROFESSIONAL. THE APPLICANT SHALL BE A LAND PROFES YEAR COLLEGE DEGREE OR FOUR OR MORE YEARS OF CONTINUOUS ENGAGED PROFESSIONAL.	
	II. SPONSORSHIP. THE APPLICATION MUST BE SPONSORED BY ONE ACTIVE MEN III. EMPLOYMENT CLASSIFICATION. THE APPLICANT SHALL BE CLASSIFIED EITHE EMPLOYEE BY THE APPLICANT'S EMPLOYER OR AS AN INDEPENDENT CONTRACIV. ETHICAL CONDUCT AND STANDARDS OF PRACTICE. THE APPLICANT MUST E DOCUMENTATION AS AAPL MAY REQUIRE AFFIRMING THE APPLICANT'S WILLING BOUND BY AND ABIDE WITHIN THE AAPL CODE OF ETHICS AND STANDARDS OF	ER AS AN EXEMPT CTOR. XECUTE SUCH GNESS TO BE
	THREE NON-VOTING MEMBERSHIPS ARE ALSO AVAILABLE: ASSOCIATE MEMBER, STUDENT MEMBER, AND HONORARY MEMBER.	
FORM 990, PART VI, LINE 7A - MEMBERS OR STOCKHOLDERS ELECTING MEMBERS OF GOVERNING BODY	ONLY ACTIVE MEMBERS MAY VOTE IN THE AFFAIRS OF THE AAPL, SPONSOR ME APPLICATIONS, OR SERVE AS A DIRECTOR OF THE AAPL. THE ELECTION OF OF BALLOT OF THE VOTING MEMBERS. RECORDS ARE MAINTAINED AT THE HEADQUETERMINE THE VOTING ELIGIBILITY OF ANY MEMBER. EACH ACTIVE MEMBER OF BE ENTITLED TO ONE VOTE.	FICERS SHALL BE BY UARTERS TO
FORM 990, PART VI, LINE 7B - DECISIONS REQUIRING APPROVAL BY MEMBERS OR STOCKHOLDERS	THE ELECTION OF OFFICERS SHALL BE BY BALLOT OF THE VOTING MEMBERS.	
FORM 990, PART VI, LINE 11B - REVIEW OF FORM 990 BY GOVERNING BODY	A COPY OF IRS FORM 990 WAS PROVIDED TO THE BOARD OF DIRECTORS OF AN ASSOCIATION OF PROFESSIONAL LANDMEN FOR REVIEW PRIOR TO SUBMITTING	
FORM 990, PART VI, LINE 12C - CONFLICT OF INTEREST POLICY	CONFLICT OF INTEREST STATEMENTS ARE OBTAINED FROM ALL NEW DIRECTO CHAIRMAN AT ORIENTATION AND ALL NEW AAPL AND NAPE EMPLOYEES UPON I CONFLICT BE FOUND TO EXIST, THE CONFLICTED MEMBER WILL EXCUSE THEM DISCUSSIONS RELATED TO THE TRANSACTION.	HIRING. SHOULD A
FORM 990, PART VI, LINE 15A - PROCESS TO ESTABLISH COMPENSATION OF TOP MANAGEMENT OFFICIAL	THE FOLLOWING METHODS ARE USED TO ESTABLISH COMPENSATION OF MANAFORM 990 OF OTHER ORGANIZATIONS, WRITTEN EMPLOYMENT CONTRACT AND SURVEY OR STUDY. PERFORMANCE AND PAY FOR THE EXECUTIVE VICE PRESIDE REVIEWED ANNUALLY BY THE AAPL FINANCE COMMITTEE AND REVIEWED AND EXECUTIVE COMMITTEE AND BOARD OF DIRECTORS IN JUNE.	COMPENSATION DENT ARE
FORM 990, PART VI, LINE 15B - PROCESS TO ESTABLISH COMPENSATION OF OTHER OFFICERS OR KEY EMPLOYEES	PERFORMANCE AND PAY ARE REVIEWED ANNUALLY BY THE EXECUTIVE VICE-P OF EACH YEAR FOR OTHER KEY EMPLOYEES.	RESIDENT IN JUNE
FORM 990, PART VI, LINE 16B - JOINT VENTURE ARRANGEMENT SAFEGUARDS	NAPE EXPO LP IS AN ARRANGEMENT THAT IS SIMILAR TO A JOINT VENTURE. NA ACTIVITIES ARE TRADE SHOWS WHICH IS AN EXEMPT ACTIVITY UNDER IRC SEC PARTNERS IN NAPE EXPO LP ARE TAX EXEMPT ORGANIZATIONS.	PE'S ONLY TION 513. ALL
FORM 990, PART VI, LINE 19 - REQUIRED DOCUMENTS AVAILABLE TO THE PUBLIC	GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, THE AAPL BYLAWS, PRACTICE AND THE AAPL CERTIFICATION PROGRAM, ARE PUBLISHED ANNUALL LANDMAN'S DIRECTORY. THE DIRECTORY IS MAILED AND AVAILABLE ONLINE TO MEMBERS. AUDITED FINANCIAL STATEMENTS ARE MADE AVAILABLE TO ALL MEI REQUEST.	Y IN THE ALL PAID
FORM 990, PART XI, LINE 9 -	(a) Description	(b) Amount
OTHER CHANGES IN NET ASSETS OR FUND BALANCES	PASS-THROUGH INCOME FROM K-1'S	91,056

SCHEDULE R (Form 990)

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Attach to Form 990.

Related Organizations and Unrelated Partnerships

2023	
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OMB No. 1545-0047

Open to Public Inspection

75-0975500

Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Go to www.irs.gov/Form990 for instructions and the latest information. AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN, INC. Department of the Treasury Internal Revenue Service Name of the organization Partl

(a) Name, address, and EIN (if applicable) of disregarded entity	<u>a</u>	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity	מ
(1) NAPE MANAGEMENT LLC (20-4920726) 800 FOURNIER STREET, FORT WORTH, TX 76102	TRADE SHOWS		XL	10,105	27,873 AAPL	AAPL	
(2)							
(3)							
(4)							
(5)							
(9)							
Part II ldentification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.	inizations. Complete is during the tax year.	if the organization a	inswered "Yes" o	n Form 990, Pai	t IV, line 34, bec	ause it had	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	g Section 512(b)(13) controlled entity? Yes No	(13)
(1) LANDMAN SCHOLARSHIP TRUST (23-7122144)	SCHOLARSHIPS	X	501(C)(3)	12 TYPE I	E I AAPL	7	
(23-7243157)	EDUCATION FDN	X	501(C)(3)		12 TYPE I AAPL	7	
(3) NAPE EXPO CHARITIES FUND (81-3695208) 800 FOURNIER STREET, FORT WORTH, TX 76102	GRANTS	XT	501(C)(3)		10 AAPL	7	
(4)							
(5)							
(9)							
(D)							

Schedule R (Form 990) 2023

Cat. No. 50135Y

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Page 2

Schedule R (Form 990) 2023

Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year. Part III

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under		(f) Share of total S income	(g) Share of end-of- year assets	Disproportionate allocations?	(form 1065)	Genera manag partn	(k) al or Percentage ging ownership	9 . <u>G</u>
(1)(SEE STATEMENT)				2000	(t)						2	
(2)												
(6)												
(4)												
(5)												
(9)												
(2)												
Part IV Identification of F line 34, because it	Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.	ons Taxable lated organi	axable as a Corporation or Trust. Complete if the organization ar organization ar organizations treated as a corporation or trust during the tax year.	tion or Tr as a corp	ust. Comp ooration or	lete if the trust durin	organizatio g the tax ye	n answer ear.	o "Xes" on l	Form 990,	Part IV,	
(a) Name, address, and EIN of related organization	d organization	(b) Primary activity	(c) Legal domicile (state or foreign country)		(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)		Share of total income en	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	(13)
											Yes No	_
(1)												
(2)												
(3)												
(4)												
(5)												
(9)												1
(7)												
	_		_	-			_		ď	chedule R (I	Schedule R (Form 990) 2023	323

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PartV Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Yes No		7	>	\	>	>	7	>	>	>	>	ì	. 3		>	>	7	7	7	<u>,</u>	holds.	involved							990) 2023
		<u>1</u>	1b	10	19	1e	#	1g	두	;=	÷	÷	≤ ∓	: [+	+	\vdash	- b	+	18	n thres	amount							(Form
	s II–IV?																 				ships and transactio	(d) Method of determining amount involved	FMV	FMV	FMV				Schedule R (Form 990) 2023
	izations listed in Part																				uding covered relation	(c) Amount involved	525,040	93,847	1,110,687				
	or more related orgar														· · · · · ·						omplete this line, inclu	(b) Transaction type (a—s)	¥	O	Ø				
Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.	1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	b Gift, grant, or capital contribution to related organization(s)	c Gift, grant, or capital contribution from related organization(s)	d Loans or loan guarantees to or for related organization(s)	e Loans or loan guarantees by related organization(s)	f Dividends from related organization(s)	g Sale of assets to related organization(s)	h Purchase of assets from related organization(s)	i Exchange of assets with related organization(s)	j Lease of facilities, equipment, or other assets to related organization(s)			Performance of services or membership or fundraising solicitations by related organization(s)	Sharing of facilities, equipment, mailing lists, or other	Sharing of naid employees with related organization(p Reimbursement paid to related organization(s) for expenses	q Reimbursement paid by related organization(s) for expenses	r Other transfer of cash or property to related organization(s)	s Other transfer of cash or property from related organization(s)	2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.	(a) Name of related organization	NAPE EXPO LP (1)	AAPL EDUCATIONAL FOUNDATION, INC (2)	NAPE EXPO LP (3)	(4)	(5)	(9)	

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Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37. Part VI Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

g: ccc : ct	9411241111		94 411 9 5001401	200						
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under	(e) Are all partners section 501(c)(3) organizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(i) General or managing partner?	(k) Percentage ownership
			sections 512-514)	Yes No			Yes No		Yes No	
(1)										
(2)										
(3)										
(4)										
(5)										
(9)										
(7)										
(8)										
(6)										
(10)										
(11)										
(12)										
(13)										
(14)										
(15)										
(16)										
								Sche	dule R (For	Schedule R (Form 990) 2023

(k) Percentage ownership		50.50
eral r tging	No	
Gen o mana partr	Yes No	1
(h) (i) Code V - (j) Dispropor UBI amount General Fionate in box 20 of allocation Schedule K- managing s? 1 (Form partner?	1065)	2,167
(h) hispropor tionate illocation s?	Yes No	>
a D	Α	213
(g) Share end-of-yes assets		2,815,213
(f) Share of total income		1,020,523
(d) Direct (e) Predominant (f) Share of controlling income related, unrelated, unrelated, under sections 512-		EXCLUDED
		N/A
(c) Legal domicile (state or foreign country)		ΤX
(b) Primary Activity		TRADE SHOW
(a) Name, address and EIN of related organization (b) Primary Activity (c) Legal domicile (state or foreign country)		(1) NAPE EXPO, LP (20-4920808) 800 FOURNIER STREET, FORT WORTH, TX 76102-3597