



President

Carl Campbell, CPL

Co-Founder and COO, Alamo Resources LLC

Houston, TX

As a co-founder and COO of Alamo Resources LLC, Carl Campbell, CPL, has extensive industry experience in the Gulf Coast, Mid-Continent and Rocky Mountain regions of the United States and in Canada. Alamo Resources currently has holdings in the Gulf of Mexico and the Delaware Basin.

A native of Oklahoma City and an alumnus of the University of Oklahoma, Campbell began his professional career in 1983 as a landman for the newly formed PetroCorp Inc. He became a division landman in 1987 during the company's aggressive exploration and development program in the Mid-Continent region. In 1991, Campbell moved to Houston as the division landman for PetroCorp's Gulf Coast region, and from 1993 through 1999, he gained a broad spectrum of experience in varied and prolific

petroleum provinces as the company's division land manager for the newly consolidated Gulf Coast, Rockies and Canada Division.

Prior to co-founding Alamo Resources in July 2004, Campbell formed Concorde Resources LLC in early 2000, successfully pursuing exploration and development opportunities in the Gulf Coast and Mid-Continent regions. Over the course of his career, he has been directly involved in producing property acquisitions and divestitures totaling in excess of \$750 million.

A certified petroleum landman since 1995, Campbell has been an active member of AAPL, the Canadian Association of Petroleum Landmen, the Houston Association of Professional Landmen, the Independent Petroleum Association of America and the Texas Oil and Gas Association.

Campbell was elected to the HAPL board of directors in 2004 and is a past president of the organization. He served as AAPL first and second vice president and chairman of its Industry and Public Relations Committee as well as chairman of the NAPE Operators Committee and the NAPE Advisory Board.

In 2011 Campbell was honored as HAPL's Outstanding Landman of the Year and in 2018 as AAPL's Landman of the Year. In 2012, the Texas Independent Producers and Royalty Owners Association named him among the Texas Top Producers in the Landman category of awards. In 2013 he was selected as a finalist for the top 100 most influential Houston business leaders in the energy industry. And in 2014 he was named to the *Houston Business Journal's* list of Who's Who in Houston Energy.

Campbell currently serves as an advisory board member for the Robert M. Zinke Energy Management Program within the Price College of Business at the University of Oklahoma. In addition, he is a past vice chairman and a member of the board of directors for Angel Flight South Central, a nonprofit organization that provides free air transportation to patients for medical and humanitarian purposes.

Campbell lives in Houston with wife Jennifer and daughter Victoria. He is an active member of the First Presbyterian Church and a charter member of the Museum of Fine Arts, Houston as well as the Houston Museum of Natural Science.

Personal Statement

I am most grateful for the opportunity to serve as your AAPL president in the coming year. It will be a sincere privilege to work with the outstanding individuals comprising the incoming Executive Committee. Rest assured, we will continue to build upon the great work accomplished by President Devlin, the AAPL staff and dedicated committee members over the past year.

Since we are returning to a more normal social cadence, post pandemic, this should allow us the opportunity to reconnect with our fellow members through more frequent in-person events. Historically, the ability to meet and converse one-on-one is an important component of our profession. NAPE is a prime example of that point. If possible, please plan to attend one of the numerous AAPL events planned in the coming year.

Furthermore, as we continue to deal with the dynamic external forces impacting our industry and profession, AAPL will be proactive to the needs of our membership. Through providing educational opportunities, active support and advocacy, AAPL will strive to do the best job possible for all its members. Additionally, AAPL will continue to promote the essential benefits our industry and profession provide to the overall economy.

I am most grateful for my association with AAPL over the years. The friendships and contacts I have made are simply irreplaceable. I urge all members who have not yet volunteered to serve in some capacity with AAPL to please do so — you will not be disappointed.



First Vice President

J. Brooks Yates, CPL

Senior Vice President A&D/Land, Peregrine Petroleum Partners Ltd.
Dallas, TX

Brooks Yates, CPL, is senior vice president of A&D/land at Peregrine Petroleum Partners Ltd., an oil and gas exploration and production company with offices in Dallas and Houston and operations in Texas, North Dakota, Oklahoma and Louisiana. Prior to joining Peregrine, he spent over 15 years as vice president of land at Ventex Oil & Gas Inc. During the 1990s, he was land manager for The Rudman Partnership. A native of Mississippi and an alumnus of The University of Mississippi, Yates began his career in the oil and gas business as a

landman in various land roles with Hunt Energy Corp. and Placid Oil Co. in the 1980s before being moved to Shreveport and ultimately Dallas.

A member of AAPL since 1985, Yates served on the Executive Committee as treasurer during 2010-11, spent three terms as a director and chaired multiple committees, including the NAPE Advisory Board, NAPE Operators Committee, Southwest Land Institute, Publications Committee and Marketing Committee. He also previously served on the AAPL Investment Advisory Board, Legislative and Regulatory Committee and Ethics Committee. He currently serves on the NAPE Operators Committee. He earned his CPL designation in 1991.

Yates is a longtime member of the Houston Association of Professional Landmen, the Ark-La-Tex Association of Professional Landmen and the Dallas Association of Petroleum Landmen, where he served as president in 1992 and 2008 and was named Landman of the Year in 2009 and 2021. The Texas Independent Producers and Royalty Owners Association included him among the Texas Top Producers in 2013.

In addition, Yates is president of the Dallas Producers Club, a member of the Dallas Wildcatters board and chairman of the Southwest Land Institute, a position he has held since 2014. He also is listed as a Founding Advisory Committee member of the University of Texas Energy Management Program and is a founding member of the Texas Alliance of Landman Associations.

Yates lives in Dallas with wife Linda. Married for 34 years, they have been active members of Highland Park Presbyterian Church where he served as deacon and on various committees. They have three children and one grandchild.

Personal Statement

I spent some time reading through the AAPL archives of the May/June issues of the *Landman* magazine, where each year the new Executive Committee members provide their personal statements. Many mention honored, humbled, privileged and grateful. I was hoping to come up with something different as I have accepted the nomination of first VP. I can't. I am all those things.

AAPL is a special organization. I have had the privilege throughout my career of working with many members across the country in different capacities as a director, committee member or chairman and on the Executive Committee as treasurer, each with different goals in mind. Our business is ever changing and requires consistent collaboration among landmen everywhere, our NAPE partners IPAA, SEG and AAPG, AAPL's staff as well as the numerous other disciplines in our industry. Over the years I have made friends I can trust, count on, do business with and frankly, enjoy spending time with.

I look forward to the coming years working with today's leaders at AAPL. There is a lot of work to be done. As a past president of AAPL said once: Our job is easy when you are doing what's best for AAPL and our profession. When contemplating acceptance of this position and balancing it with work schedule, family, etc., I had a conversation with my father, who turned 94 this spring. When I asked for his thoughts, his immediate response was: "Time to give a little back." I had similar thoughts when I first volunteered with AAPL over 30 years ago. The organization has done a lot for me over the course of my career in this industry. I am excited to join the Executive Committee once again and hope to continue the efforts of so many who strive to make AAPL the best that it can be.



Second Vice President

Michelle Phillips, CPL
Director of Land, Callon Petroleum
Houston, TX

Michelle Phillips is the director of land at Callon Petroleum in Houston and an affiliated faculty member teaching Oil and Gas Law and Energy and Mining Law at the University of North Dakota School of Law. Her extensive experience across the United States includes the Permian, Eagle Ford, Bakken, Rockies and Mid-Continent basins.

Phillips earned a bachelor's degree in business from Georgetown University in Washington, D.C., and both her Juris Doctor and MBA from the University of Oklahoma. After completing her graduate programs, she started her career at Shell in 2007 working the Rockies, Northern Louisiana and Mid-Continent assets. In 2011 she transitioned to Hess and worked the Bakken for 10 years. During that time she served in commercial, surface and mineral land roles that included surface land manager and land negotiations manager.

Joining AAPL as soon as she started her land career, Phillips sat for the CPL in 2013. She has served on the Certification Committee for AAPL since 2018 and is currently the committee chair. She also has been a member of the Houston Association of Professional Landmen, West Houston Association of Professional Landmen and Landman's Association of North Dakota. In addition, she is a member of the state bars for Texas, Oklahoma, New Mexico, Colorado, Wyoming, North Dakota and Montana.

Phillips lives in Houston with her daughter, Ella. Involved in her community, she serves as cookie manager for Ella's Girl Scout troop, adviser for Tall Pines Hills Girl Scout Higher Awards, board member for the Trinity Health Foundation in Minot, North Dakota, trustee for The Foundation for Natural Resources and Energy Law, and admissions interviewer for Georgetown University. She also is an active member of Cornerstone United Methodist Church and enjoys traveling, baking, knitting, reading and hiking. She and her daughter are on a joint mission to visit and earn Junior Ranger badges from all 423 locations in the National Park System.

Personal Statement

Thank you for giving me the chance to serve all our AAPL members! I am honored and appreciative to be nominated to serve as AAPL's second vice president this year. I am looking forward to working with the Executive Committee, as well as leaders from all levels of the organization.

AAPL creates a culture of excellence through ethics, education and certification programs, and standards of practice. I am grateful for the opportunity to volunteer my talents to an organization that has been so formative to my career. AAPL has been a personal touchstone where I continue to grow and develop as a landman. Through AAPL involvement, I have reaped the benefits of connecting with dedicated volunteers, mentors, career connections and, most importantly, friends.

Volunteering at the local association and committee levels has helped me to realize how much AAPL participation can help to leave a legacy of rewarding jobs in the energy sector for the next generation of landmen. I am passionate about ensuring lasting careers for myself and the other AAPL members in our evolving industry.



Third Vice President

Michael Pisciotte, CPL

Land Manager, Murfin Drilling Company Inc.
Wichita, KS

Michael A Pisciotte, CPL, is land manager at Murfin Drilling Company Inc., an independent E&P company in Wichita, Kansas, where he is responsible for all aspects of the Land & Legal Department. He joined Murfin in this role in April 2007 after working as an independent field landman in the Mid-Continent region for several years.

Pisciotte has greatly enjoyed his time as a landman and his involvement with local industry professionals. He has served in many capacities for the Wichita Association of Petroleum Landmen, including vice president, president and AAPL director twice. He maintains an active behind-the-scenes role with WAPL, remaining involved in educational seminars, annual sporting clays and sponsorship of local member certifications. Pisciotte also serves on the

Kansas Independent Oil & Gas Association board of directors and is a member of the Denver Association of Professional Landmen.

After joining AAPL in 2008, Pisciotte soon earned his RPL, followed by his CPL in 2011. An active member of AAPL, he currently serves as chair of the Ethics Committee and vice president of the AAPL Educational Foundation, where he has served on the board for the past several years. In addition to his past term as treasurer and two terms as an AAPL director, he has served as a liaison for the Southwest Land Institute, Field Landman Seminar, NAPE Operators Committee and Tax Committee and as a member of the Finance Committee, Certification Committee, Marketing Committee and Nominating Subcommittee. He also has worked on the NAPE Expo Charities Fund and as a NAPE ambassador.

Prior to becoming a landman, Pisciotte earned a bachelor's degree from the University of Colorado at Boulder and a master's degree in public administration with an emphasis on public finance, budgeting and organizational management from Wichita State University. He previously worked as a manager/administrator for three public municipalities but enjoys landwork much, much more.

Pisciotte is a proud son of Colorado's Western Slope. He has two adult children — Kierstin and Joseph — and enjoys skiing, riding motorcycles, supporting Wichita State Shockers men's basketball and spending time with his family.

Personal Statement

I am humbled to be nominated by my peers to serve AAPL as its next third vice president. I believe that the landman represents a noble profession, serving as the trusted public and business face for the energy industry, with said industry being vital to mankind's continued well-being. I am honored to have found such a noble profession and to meet and work with some of the industry's finest people. I am excited about the opportunity to continue serving my profession and peers in the ongoing effort to improve our AAPL organization and the working environment for all landmen.

I will endeavor to serve the AAPL membership faithfully by promoting our professional values and standards, with a strong eye toward goals that benefit the members. I look forward to working with the rest of the ExCom and board of directors in service to you, the members.

**Treasurer**

Austin Frye, CPL
Vice President of Land & Business Development, Silverback
Exploration II LLC
San Antonio, TX

Austin Frye has 15 years of experience in land and business development for upstream oil and gas projects and currently serves as vice president of land and business development at Silverback Exploration II LLC. He previously served as land lead of business development for Concho Resources, where he managed the land portion of the RSP Permian merger along with a number of public and private acquisitions and divestitures. Additionally, he served as a team member in the Exploration, Southern Delaware Basin and Midland Basin asset teams, where he was instrumental in the delineation and development of many of the foremost assets in the company's portfolio.

Prior to Concho, Frye worked and interned for XTO Energy in the East Texas and Louisiana division, drilling East Texas and Haynesville Shale gas wells before XTO's merger with ExxonMobil.

Since joining AAPL in 2008, he has served on several committees and task forces. After earning a Bachelor of Science in agricultural leadership and development from Texas A&M University, he graduated in the first cohort of the University of Tulsa's Master of Energy Business program.

Personal Statement

It is an honor to be nominated to serve AAPL as treasurer for 2022-23. My history with AAPL goes far beyond my 2008 membership. My family has been in oil and gas for generations, and I grew up watching family and friends serve the industry through AAPL all my life. I am excited to have an opportunity to do the same on behalf of the next generation of oil and gas land professionals.

Our industry is going through an extraordinary transformation as one generation moves into retirement and we welcome a new generation into a changing but exciting future. If elected, I look forward to working with the board, members, staff and leadership to make sure our association remains a value-added body advancing the objectives of AAPL and the industry in general.

I believe AAPL is best served by doing everything possible to encourage active participation from its members, who are in the best position to provide direction and ideas to AAPL's leadership. As treasurer, I will welcome feedback and ideas from every member on how this organization can best serve land professionals in our industry. The land profession is one that has shaped my family for generations, and I will work tirelessly to ensure that it will continue to be a livelihood that can make a lasting impact on our families for generations to come. Thank you again for the nomination.

**Secretary**

Kelly Kessler, CPL
Land Consultant
Dallas, TX

Kelly Kessler, CPL, has over 25 years of diverse land experience with properties located in Oklahoma, North Louisiana, Mississippi, East Texas, North Texas and West Texas. A land consultant since 2020, she previously held senior roles with Vine Oil & Gas LP, RSP Permian Inc., J-W Operating Company, Encana Oil & Gas (USA) Inc. and other small, independent oil and gas companies.

In addition to participating with various local philanthropic initiatives, Kessler has been a member of the Dallas Association of Petroleum Landmen for over 25 years, serving in various committee and leadership roles, including president (2012-13) and DAPL board of directors member (2008-14). Kessler was also honored as DAPL Landman of the Year in 2014.

A member of AAPL for over 25 years, Kessler obtained her CPL certification in 1996. She has served on various AAPL committees, including two terms on the Bylaws and Policy Manual Review Committee, where she served as chair. She currently serves as a trustee and the secretary of the Landman Scholarship Trust and is a member of the AAPL Education Annual Meeting/Seminar Committee. She graduated from the University of Oklahoma.

Personal Statement

It is such an honor and privilege to be nominated as secretary of AAPL. I look forward to serving on the AAPL Executive Committee and further contributing to AAPL's initiatives and exceptional opportunities for networking, mentoring and education. It has been impressive to see AAPL embrace the rapid changes in our industry and to respond with exceptional opportunities and tools to help its members continue to be successful. AAPL is committed to diversity and advocacy within our association and our industry.

I have always been proud to say I am a landman and to represent our industry. One of AAPL's core values is for its members to commit to the highest ethical standards since landmen are often the face of the industry. As stated on the AAPL website, "when landowners work with a member of AAPL, they can feel confident they are working with a Landman who operates professionally and ethically." AAPL will continue to provide the education and tools for you to represent yourself and your company with knowledge and integrity.

I wish to thank AAPL's outstanding staff for their excellent work and guidance during my years as an AAPL member. AAPL's staff works tirelessly and is vital to the success of AAPL and its members. My commitment to you and AAPL is that I will work diligently to help further the goals and initiatives of AAPL. Thank you for entrusting me with the honor of serving as your secretary on the Executive Committee.