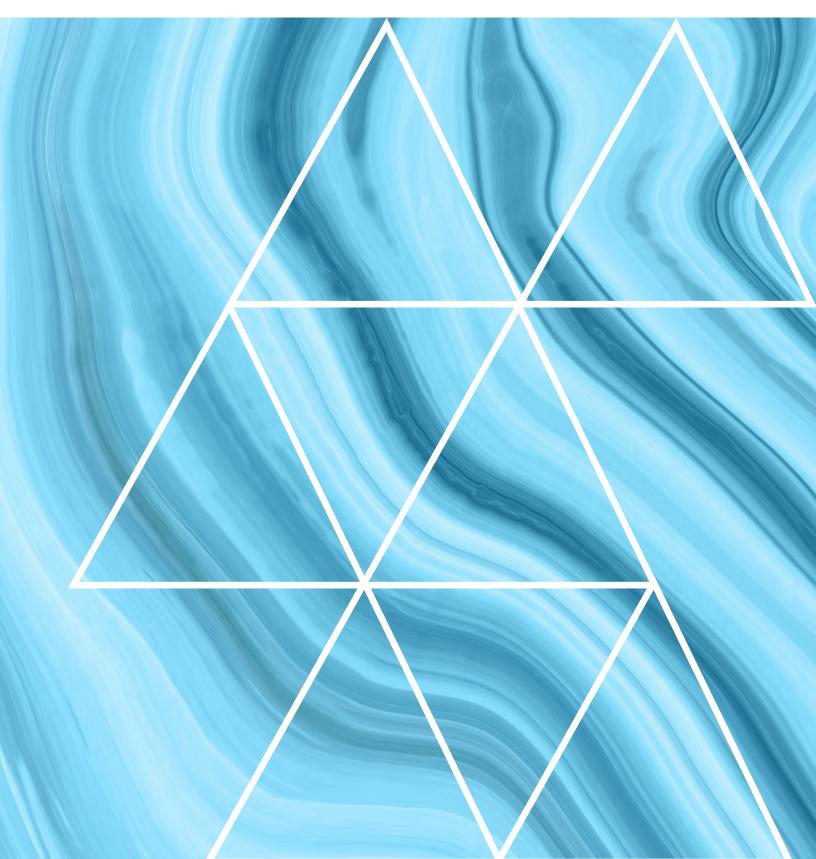


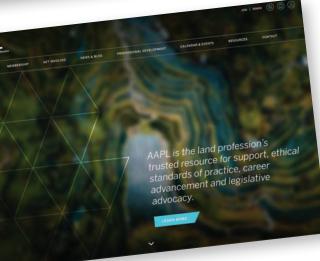
## **MEDIA KIT** 2023-24



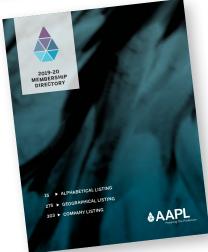


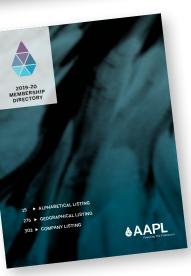




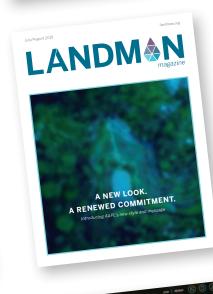














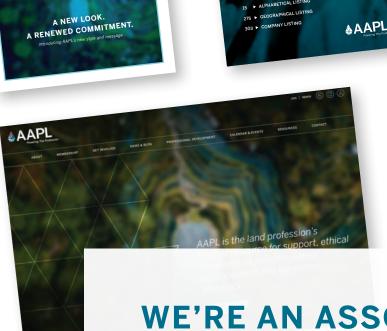
















## WE'RE AN ASSOCIATION.

## WE SERVE.



For nearly 70 years AAPL has been the land profession's trusted resource for support, ethical standards of practice, career advancement and legislative advocacy. Our members count on AAPL to play an active, effective role in our industry.

#### And we deliver.













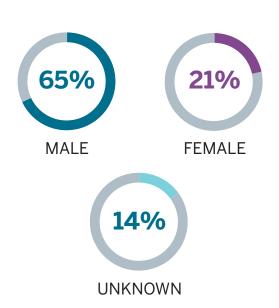




# MEET OUR MEMBERS,\* YOUR NEW CLIENTS.

12,000+

SEASONED, SUCCESSFUL, TRUSTED DECISION-MAKERS



\$139,000

AVERAGE MEMBER COMPENSATION

**76%**OF AAPL MEMBERS ARE 30-59 YEARS OLD

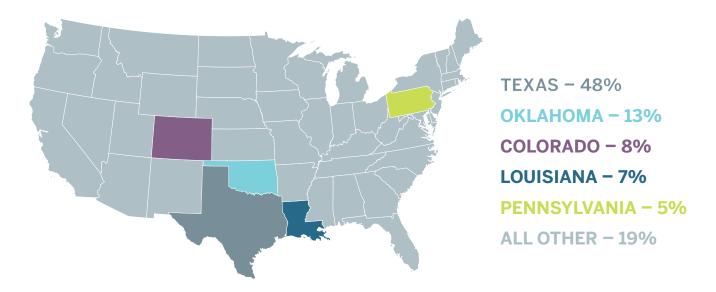
## **EXTENSIVE, ENDURING EXPOSURE**

90%

of our readers collect the *Landman* magazine as a resource library.

► Your advertisement is archived alongside oft-referenced technical content, resulting in increased impressions.

### WHERE OUR MEMBERS RESIDE.





#### **SAMPLE**

#### LAND POSITIONS

**HELD BY AAPL MEMBERS** 

- ► Land Department Managers
- ▶ Land Negotiators
- ▶ Company Managers
- ▶ Lease Negotiators
- ▶ Lease Administrators
- Attorneys



#### SAMPLE

#### **COMPANY TYPES**

**EMPLOYING AAPL MEMBERS** 

- ► Independent E&P Companies
- ► Major E&P Companies
- ► Conusulting/Brokerage Firms
- ► Mineral/Mining Companies
- ▶ Law Firms

As AAPL's top-ranked service to its membership, our publications serve our members and the industry at large as informational and educational resources for any energy professional by delivering accurate, timely, engaging and professional content. Survey results indicate that our subscribers read AAPL publications regularly and thoroughly and share copies with colleagues.

## **DIGITAL**

## ADVERTISING OPPORTUNITIES

#### THE WONDER OF WEB

According to a 12-year study, mobile delivered the **GREATEST INCREMENTAL SALES** at \$26.52 per 1,000 impressions.<sup>3</sup>

#### LANDMAN.ORG

In June 2019, AAPL introduced a refreshed website that boasts improved functionality — including being mobile friendly — and upgraded content, both of which support our core principles to serve the energy business as a trusted resource and industry leader.

AAPL's website serves as home base for our members who regularly visit for education event info, certification maintenance, board meeting details, advocacy news, and more.

Landman.org also serves as a one-stop shop for the general public who are curious about landmen and landwork. There is also a page where the public may verify an individual's membership and certification status.

Landman.org averages around 33,000 views each month.





#### Website Ad Locations ▼ click the links below for more information

- ▶ landman.org/membership/why-join-and-benefits
- ▶ landman.org/professional-development/maintaining-certification
- ▶ landman.org/membership/membership-types/active-membership
- ▶ landman.org/resources/industry-resources-and-publications
- $\blacktriangleright \ landman.org/professional-development/professional-development-assistance$
- ▶ landman.org/professional-development/certification/testing
- ► landman.org/about/governance/policies-and-bylaws
- ▶ landman.org/resources/verify-membership-and-certification

Advertising space is available on a monthly basis on multiple pages; please inquire about availability.

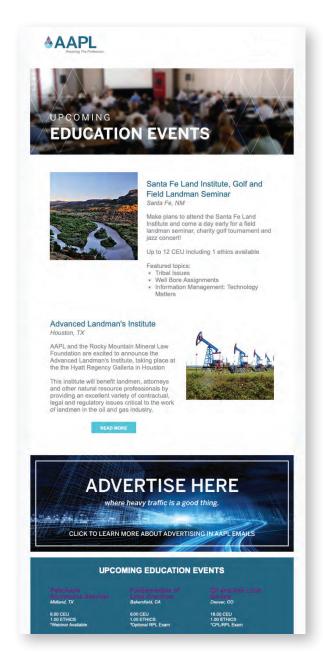
#### **EMAIL ADVERTISEMENTS**

With an email audience larger than our membership count, advertising in email blasts is a great way to reach over 34,000 individuals.

The *Landline* e-newsletter is delivered monthly on the third Thursday to AAPL members. Content includes association updates and highlights, and each issue features our education calendar, certification applicants, newly certified members, NAPE news as well as quick links to frequently visited web pages.

Our education email campaigns are delivered once a month on the first Tuesday to our entire database made up of all education event attendees — which includes both AAPL members and non-members. Content includes featured events, upcoming education courses, certification testing dates and professional development opportunities.

Advertising space is available on a individual email basis; please inquire about availability.



#### **LANDLINE** e-newsletter averages<sup>4</sup>

► Audience 10,989

► Open Rate 48%

#### **EDUCATION** email campaign averages<sup>4</sup>

Audience 10,547

► Open Rate 47%

<sup>3</sup> Nielson Catalina Solutions, 2015;

### PRINT

## ADVERTISING OPPORTUNITIES

#### THE POWER OF PRINT

Magazine advertisements
deliver the HIGHEST RETURN
ON AD SPEND versus six other
advertising mediums.<sup>1</sup>

82%

of U.S. consumers say they trust print media the most, compared to TV, catalogues, radio, outdoor and others.<sup>2</sup>



#### LANDMAN MAGAZINE

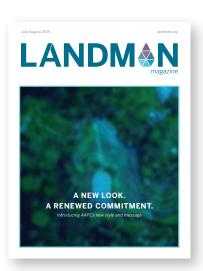
The Landman is the premier journal of the energy land management profession. The magazine tracks operational procedures, legislative activity, environmental developments and up-to-date oil and gas interests with technical articles as well as columns from AAPL's leadership.

#### READERSHIP

The Landman is mailed to AAPL's membership, which represents a broad cross-section of the industry, ranging from decision-makers in multi-functional independent companies to VPs at major Fortune 500 corporations with thousands of employees and multi-billion dollar budgets. Our secondary audience includes attorneys, geologists, engineers and other exploration specialists who value the technical content.

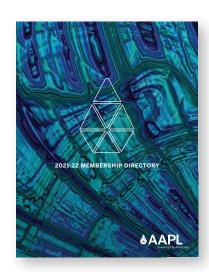


Bi-monthly



#### MEMBERSHIP DIRECTORY

The Membership Directory is an excellent tool for landmen and other energy industry professionals all year long. Containing alphabetical, geographical and company listings of our membership along with association resources — such as AAPL's Bylaws, Code of Ethics and certification program specifications — the directory guarantees exposure to thousands of potential clients over and over again.



#### READERSHIP

The Membership Directory is mailed each year to AAPL's membership. This expansive resource guide provides immediate access to AAPL's membership of over 12,000 landmen in a clear and organized manner. In addition to the printed directory, the electronic version's search feature makes finding a landman by name, company and geographical region quick and easy.

#### **FREQUENCY**

Annually

#### **ANNUAL MEETING PROGRAM**

Our Annual Meeting Program is the go-to guide for AAPL's conference held every June in a different city around the United States and Canada. The program contains the conference schedule — which includes education tracks, networking functions and social events — attendee list, special event descriptions, FAQ information as well as local maps and points of interest.

#### **READERSHIP**

All Annual Meeting attendees as well as registered guests receive a copy of the program.

#### **FREQUENCY**

Annually



#### **UPCOMING MEETING**

**2024:** Boston

## **ENHANCE YOUR PRESENCE.**

#### **UNIQUE ADVERTISING OPPORTUNITIES**

Have a little fun with your advertising by upgrading your reach to our audience. The following special advertising avenues provide a higher return on investment by displaying your message in upfront, unique ways that catch our readers' eyes.

promotional piece (postcard, brochure, flier, etc.) with our publications. Direct-mail pieces are perfect for advertising a new product or promoting an event, such as your booth number in the upcoming NAPE Expo. Space is limited to five pieces per issue.

A **BELLY BAND** is a hand-placed piece that wraps around the publication and must be removed by the reader to open the publication, guaranteeing exclusive exposure to your company. Limited to one per issue.

A **TIP-IN** insert is a stand-alone item that is attached with temporary glue to an internal page in the publication. It's a great way to draw extra attention to your company ad and provide a takeaway piece for the reader.

## AD OPTIONS AND SPECS

#### PRINT: LANDMAN MAGAZINE AND MEMBERSHIP DIRECTORY

#### **MECHANICAL SPECS**

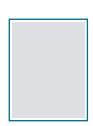
Trim size: 8.375" W x 10.875" H Bleed: add 0.125" to trim on all sides



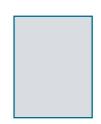
Belly band inquire re: specs



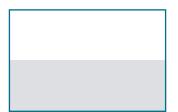
Double-page Spread with Bleed 17.0" x 11.125"



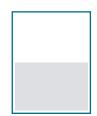
Full-page no bleed 7.0" x 9.5"



Full-page with Bleed 8.625" x 11.125"



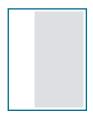
1/2-page Spread Horizontal with Bleed 17.0" x 5.5625"



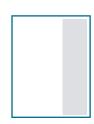
1/2-page Horizontal 7.0" x 4.583"



1/2-page Vertical 4.583" x 7.0"



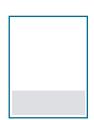
2/3-page Vertical 4.583" x 9.5"



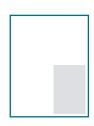
1/3-page Vertical 2.166" x 9.5"



1/3-page Square 4.583" x 4.583"



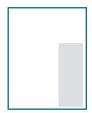
1/3-page Horizontal 7.0" x 3.0"



1/4-page Vertical 3.333" x 4.583"



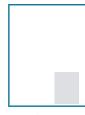
1/4-page Horizontal 4.583" x 3.333"



1/6-page Vertical 2.166" x 4.583"



1/6-page Horizontal 4.583" x 2.166



1/8-page Vertical 2.166" x 3.333"



1/8-page Horizontal 3.333" x 2.166"

#### **PRINT: ANNUAL MEETING PROGRAM**

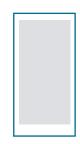
#### **MECHANICAL SPECS**

Trim size: 4.0" W x 8.5" H

Bleed: add 0.125" to trim on all sides



Full page with bleed 4.25" x 8.75"



Full page no bleed 3.375" x 7.75"

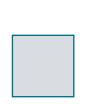


1/2 page 3.375" x 3.75"



1/3 page 3.375" x 2.75"

#### **DIGITAL: LANDMAN.ORG AND EMAIL CAMPAIGNS**



landman.org square 460px x 460 px

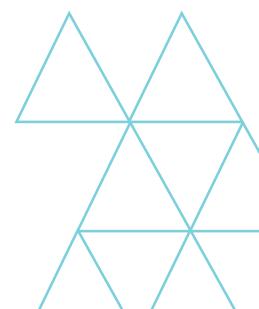


landman.org skyscraper 460px x 920 px



Email campaign banner 630px x 200px







#### **ARTWORK REQUIREMENTS**

All artwork should be submitted digitally at 300 dpi. Supported file types for print ads include pdf, eps, tiff and jpeg; for web, png or gif. Please submit high resolution files. Maximum file size is 10 MB.

Color files should be converted to CMYK mode, and black and white files should be converted to grayscale or bitmap. Files submitted in RBG will be converted to CMYK, resulting in a color shift that may produce different colors at print.

Artwork must be accompanied by screen and printer font files, if not embedded or converted to outlines. We prefer postscript Type 1 fonts.

Artwork must be accompanied by linked image files as well, if not embedded.

#### **CANCELLATION POLICY**

All cancellations must be received in writing prior to the art submission deadline. Cancellation requests made after printed art submission deadlines may not be honored.

#### SUBMISSION DETAILS

Files must be submitted by artwork deadline supplied on publication contract. AAPL cannot guarantee that artwork submitted past deadlines will be printed.

Submit digital artwork files to Jennifer Taylor at *jtaylor@landman.org*. If files are too large to be emailed (>10 MB), please inquire with Jennifer Taylor about FTP upload instructions.

## WANT MORE INFORMATION? READY TO SIGN?

CONTACT US.

AAPL Business Development Manager

JENNIFER TAYLOR

(817) 484-3615

jtaylor@landman.org





#### **DID YOU KNOW?**

AAPL is the managing partner of NAPE, the world's largest international marketplace for the upstream energy business.

With two annual expos that steadily draw tens of thousands of industry professionals — including exploration and production companies, technology/service providers and capital providers — NAPE offers sponsors and advertisers unparalleled exposure to key decision-makers in the oil and gas business.

NAPE even has its own magazine specifically for dealmakers. Contact our business development reps or visit NAPEexpo.com to learn more.

NAPE Business Development Manager

JENNIFER TAYLOR

817-484-3615

jtaylor@NAPEexpo.com

NAPE Business Development Rep **DONDRIA ROOZEE** 817-231-4567 droozee@NAPEexpo.com

					pg 1 of 2
Adv	vertising Company:				
Cor	npany Name:it should be listed in the ad index)				
-	•				
	ntact Name:				
	dress:				
_	/, State, Zip, Country:				
Ema	ail:		Phone:		
	<b>DVERTISING OPTIONS, RATES AND S</b> e is per issue.	SERVICES			
		1 Issue	3 Issues	6 Issues	B&W 1 Issue
STANDARD PREMIUM*	Branded Polybag Direct Mail Insert Tip-In Double-page Spread Outside Back Cover Inside Front Cover Page 1 Inside Back Cover Opposite Table of Contents (1st TOC page) Opposite Table of Contents (2nd TOC page) 1/2 Horizontal Spread Full Page 2/3 Vertical 1/2	\$3,200.00 \$3,000.00 \$2,700.00 \$2,400.00 \$2,250.00 \$2,100.00 \$2,100.00 \$1,820.00 \$1,475.00 \$1,170.00 \$1,040.00 \$910.00	·	□ \$2,736.00 □ \$2,565.00 □ \$2,310.00 □ \$2,052.00 □ \$1,925.00 □ \$1,796.00 □ \$1,720.00 □ \$1,556.00 □ \$1,260.00 □ \$1,000.00 □ \$890.00	□ \$700.00 □ \$525.00 □ \$350.00
	Complimentary four-color processing is included in				
	023-24 ISSUE SELECTION				
		Reservati June 30, 2 Aug. 25, 20 Nov. 1, 202 Jan. 3, 202 March 1, 2 May 1, 202	023 23 24 024	Artwork Subi July 14, 2023 Sept. 8, 2023 Nov. 15, 2023 Jan. 17, 2024 March 15, 2024 May 15, 2024	mission Deadline
D	ESIGN SERVICES				
	Ad Creation \$125.00+				
	Copy and artwork to be supplied by contracting c	ompany, or art direc	tion may be requested	from AAPL for an add	ditional cost.
E	Ad Modification \$50.00  AAPL will modify existing ad — to a reasonable ex	tent — to adhere to o	contracted ad size.		

▶ Please provide payment information on next page.

pg 2 of 2

► PAYMENT DE	TAILS	
Order Details	<b>*</b>	
Ad Package 1		
Ad Package 2		
	\$	
TOTAL	\$	
Ciana akuman		Data
Signature:		Date:
Payment Pref	erence	
☐ Pay in full		
☐ Pay per issu	e	
Payment Met	hod	
	)	
		and form to: AAPL, PO Box 225395, Dallas, TX 75222-5395
□ Credit Card	(Visa, Mastercard, Am	erican Express)
	No. of the contract of the con	completed form to jtaylor@landman.org.
Card No.: _	·	Exp (mm/yy)
Cardholder	Name:	
Cardholder	Signature:	
Billing Addre	ess:	
City State 3	7in Country	

Payment must be received by materials deadline shown above for ad to run in designated issue.

Advertising Company:		
	Phone:	
Belly Band Branded Polybag Direct Mail Insert Outside Back Cover Inside Front Cover Page 1 Inside Back Cover Opposite Table of Contents Full Page 1/2	□ \$9,500.00 □ \$5,000.00 □ \$3,500.00 □ \$2,500.00 □ \$2,000.00 □ \$2,000.00 □ \$1,800.00 □ \$1,600.00 □ \$1,400.00 □ \$800.00 □ \$600.00 □ \$300.00	
Artwork Submission Deadline: Augu	ust 15, 2023	
■ Ad Modification \$50.00	ntracting company, or art direction may be requested from AA sonable extent — to adhere to contracted ad size.	PL for an additional cost.
PAYMENT DETAILS Order Details Ad Package 1 \$ Ad Package 2 \$ Color Surcharge \$ Design Service \$  TOTAL \$	Payment Method  ☐ Check (no)  ☐ Credit Card (Visa, Mastercard, American Express)  Card No.:  Cardholder Name:  Cardholder Signature:  Billing Address:	
Signature	City, State, Zip, Country:	

If paying by credit card, please email completed form to *jtaylor@landman.org*. If paying by check, please mail check and form to: AAPL, PO Box 225395, Dallas, TX 75222-5395

Payment must be received by materials deadline shown above for ad to run in designated issue.



Advertising Company:	
Company Name: ías it should be listed in the ad index)	
	Phone:
ADVERTISING OPTIONS, RATE AAPL Education Email Banner: One cam Please select month(s) to run ad: 2023	
AAPL Education Email Banner: Two cam Please select month(s) to run ad: 2023	paigns   \$2,500.00  IULY AUG SEPT OCT NOV DEC 2024 JAN FEB MARCH APRIL MAY JUNE
AAPL Landline E-newsletter Banner: On Please select month(s) to run ad: 2023 、	e campaign   \$1,500.00  IULY AUG SEPT OCT NOV DEC 2024 JAN FEB MARCH APRIL MAY JUNE
AAPL Landline E-newsletter Banner: Two Please select month(s) to run ad: 2023	o campaigns   \$\Boxed{\tau}\$ \$2,500.00  IULY AUG SEPT OCT NOV DEC 2024 JAN FEB MARCH APRIL MAY JUNE
Landman.org Webpage Ad: Skyscraper Landman.org Webpage Ad: Square Please specify webpage to display ad: — Please select month(s) to run ad: 2023 J	□ \$2,500.00
Contact Jennifer Taylor at jtaylor@landman.	org for ad position availability.
Artwork is due 5 business days prio	r to the first day of the month that an ad is contracted to run.
■ Ad Modification \$50.00	stracting company, or art direction may be requested from AAPL for an additional cost.
PAYMENT DETAILS Order Details Ad Package 1 \$ Ad Package 2 \$ Color Surcharge \$ Design Service \$	Payment Method  ☐ Check (no) ☐ Credit Card (Visa, Mastercard, American Express)  Card No.: Exp (mm/yy)  Cardholder Name:
TOTAL \$ Signature Date	Cardholder Signature:

If paying by credit card, please email completed form to *jtaylor@landman.org*. If paying by check, please mail check and form to: AAPL, PO Box 225395, Dallas, TX 75222-5395

Payment must be received by distribution/placement date for ad to run.

Adv	ertising Company:		
Com	npany Name:		
•	t should be listed in the ad index)		
_	-	Phone:	
EIIIZ	all:	Priorie:	
*Cor		□ \$2,500.00 □ \$2,000.00 □ \$2,000.00 □ \$1,800.00 □ \$1,600.00 □ \$1,400.00 □ \$800.00 □ \$500.00	
🥦 F	our-color processing available for \$200	surcharge.	
Artı	work Submission Deadline: May	6, 2024	
:	Ad Modification \$50.00	ntracting company, or art direction may be requested from AAI sonable extent — to adhere to contracted ad size.	PL for an additional cost.
O A	AYMENT DETAILS rder Details d Package 1 \$	Payment Method  ☐ Check (no)  ☐ Credit Cord (Vice Meeters and American Express)	
	d Package 2 \$	☐ Credit Card (Visa, Mastercard, American Express)	[ ( ()
	olor Surcharge \$	Card No.:Cardholder Name:	1 ( 33)
	esign Service \$	Cardholder Name:	
T	OTAL \$	Billing Address:	
ςi	gnature	City, State, Zip, Country:	
	ate	5, 5.00.0, 2, 5.00 3.	
0			

If paying by credit card, please email completed form to jtaylor@landman.org. If paying by check, please mail check and form to: AAPL, PO Box 225395, Dallas, TX 75222-5395

Payment must be received by materials deadline shown above for ad to run in designated issue.



#### **AMERICAN ASSOCIATION OF PROFESSIONAL LANDMEN**

800 Fournier Street Fort Worth, TX 76102

T 817-847-7700 F 817-847-7704

aapl@landman.org landman.org

