Dear Advisor,

We are so pleased you agreed to participate in the Advisory Landman Connection Program of the AAPL. It has been a month since you have been assigned to your Participant. By this time, you should have:

- 1. Contacted your "Participant". We remind you that you are the "initiator" of the relationship.
- 2. Discovered what your Participant needs and wants to gain from this experience in terms of subject matter and areas of land work that he/she needs a little help with or wants to know more about.
- 3. Discovered the best way to connect. Is the best mode of communication:
 - Telephone
 - Skype
 - Face Time on mobile phone
 - Face-2-Face
 - Go To Meeting
- 4. Determined the best time of the month, weekday and time of day to connect moving forward.

Attached is a scan of the original email you should have previously received together with further instructions and guidance for this experience.

Please let us know how we can help, <u>especially if you run into a challenge or a question that needs</u> <u>answering or if you just get "stuck" and need some help</u>. We want to provide assistance any way we can. Again, thank you for your participation in the AAPL's Advisory Landman Connection Program.

Fred Schantz – Chairman AAPL Advisory Landman Connection Committee

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