



Dear Advisor,

We are so pleased you agreed to participate in the Advisory Landman Connection Program of the AAPL. It has been a little over a month since you have been assigned to your Participant. By this time, you should have:

1. Contacted your “Participant”. We remind you that you are the “initiator” of the relationship.
2. Discovered what your Participant needs and wants to gain from this experience in terms of subject matter and areas of land work that he/she needs a little help with or wants to know more about.
3. Discovered the best way to connect. Is the best mode of communication:
 - Telephone
 - Skype
 - Face Time on mobile phone
 - Face-2-Face
 - Go To Meeting
4. Determined the best time of the month, weekday and time of day to connect moving forward.

Please let us know how we can help, especially if you run into a challenge or a question that needs answering or if you just get “stuck” and need some help. We want to provide assistance any way we can. Again, thank you for your participation in the AAPL’s Advisory Landman Connection Program.

Sincerely,

Joseph “Joe” Kent, CPL – Chairman

AAPL Advisory Landman Connection Committee

Joe Kent joe.kent@mavresources.com

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