Dear Advisor,

We are so pleased you agreed to participate in the Advisory Landman Connection Program of the AAPL. Without you, this initiative would not be possible. We want to make sure you are well informed about what should happen at this time as follows:

- 1. You should go ahead and contact your "Participant" if you have not already done so. You are the "initiator" of the relationship.
- 2. We suggest that during your early conversations, find out what your Participant needs and wants to gain from this experience in terms of subject matter and areas of land work that he/she needs a little help with or wants to know more about.
- 3. Discover the best way to connect. Is the best mode of communication:
 - Telephone
 - Skype
 - Face Time on mobile phone
 - Face-2-Face
 - Go To Meeting
- 4. Determine the best time of the month, weekday and time of day to connect moving forward.
- 5. Remember, the requirement to reach out to and connect with your Participant is once a month but if you enjoy the experience so much that you want to connect more frequently, please feel free to do so.
- 6. We encourage you to move forward and to get started. This experience should be exciting and fulfilling for you and your assigned Participant.
- 7. For your convenience, attached is "Being an Advisor" guidelines and instructions and "10 Killer Questions" to provide you with some guidance in your mentoring relationship.

Please let us know how we can help, <u>especially if you run into a challenge or a question that needs</u> <u>answering or if you just get "stuck" and need some help</u>. Again, thank you for your participation in the AAPL's Advisory Landman Connection Program.

Sincerely,

Joseph "Joe" Kent, CPL – Chairman

AAPL Advisory Landman Connection Committee

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