

## PROPOSED CHANGE TO THE DEFINITION OF LANDWORK

The AAPL Board of Directors approved a revised definition of “Landwork” as reflected below with new language displayed in blue and deleted language in red.

The AAPL Board of Directors propose a change to the Bylaws by replacing Article II, sections 1, 2 and 3 with the following provision:

### ARTICLE II – DEFINITIONS

As used in these Bylaws and in any and all other organizational documents of AAPL, the following definitions shall apply:

**Section 1.** “Landwork” shall mean the actual performance or supervision of any one or more of the following functions:

- A. Negotiating for the acquisition or divestiture of ~~minerals or real property associated with or connected to energy sources~~ Mineral rights or rights associated with Other Energy Sources.
- B. Negotiating business agreements that provide for the exploration for and/or development of ~~minerals or real property associated with or connected to energy sources~~ Minerals or Other Energy Sources.
- C. Determining ownership in Minerals or rights associated with Other Energy Sources, and related real property interests ~~minerals or real property associated with or connected to energy sources~~ through the research of public and private records.
- D. Reviewing the status of title, curing title defects, providing title due diligence and otherwise reducing title risk associated with the ownership, ~~of minerals or energy sources or the acquisition and or divestiture of minerals~~ Mineral rights or real property associated with ~~or connected to energy sources, but shall not include~~ Minerals or rights associated with Other Energy Sources, but shall exclude administrative, division order or lease analyst functions.
- E. Managing rights and/or obligations derived from ownership of interests in ~~minerals or real property associated with or connected to energy sources~~ Minerals or rights associated with Other Energy Sources.
- F. Unitizing or pooling of interests in ~~minerals or real property associated with or connected to energy sources~~ Minerals or rights associated with Other Energy Sources.

~~“Minerals”~~ “Mineral(s)” shall include without limitation to include oil, gas, related hydrocarbons, coal, ~~and~~ lignite, uranium and substances classified as base, industrial, precious or strategic minerals.

“Other Energy Sources” shall be defined without limitation to include wind energy, geothermal energy and solar energy.

**Section 2.** “Land Professional” shall mean a person who derives a ~~significant~~ portion of his or her income as a result of performing Landwork.

**Section 3.** “Landman” shall mean a Land Professional who ~~is primarily engaged~~ engages in Landwork.